

Preconstruction done right is transforming all project types, from industrial to office spaces. Successful preconstruction sets up teams to deliver projects on time and under budget. Join has helped preconstruction teams build successful projects for Commercial, Retail, Office, Hotel, Industrial, Schools, and Hospitals.

Companies implementing the most advanced preconstruction tools to stay on the front edge are winning more work and improving their bottom line.

Join users know there is a shift happening in the industry, and regardless of project type, the teams who use Join have better collaboration with owners and deliver better results. Any conversation around costs between the owner and the GC are contentious. It's always hard. Feelings can get hurt. Join enables live updates, fast feedback and facilitates quick conversations to get to a decision. We're all at the same table."

Ryan Trinidade Google Project Executive





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Office Construction Projects

Commercial construction involves any office building or similar structures for commercial purposes and provides a workplace and working environment primarily for administrative and managerial workers.

Join translates complex data derived from stakeholder requirements to help teams identify value and enable owners to make smarter decisions. When the owner operates and uses the facility, short-term and long-term impacts to decisions require transparency in the project. Mechanical operations, aesthetics for employees and potential customers, the total carbon footprint, parking, and flexibility for future office improvements are factors driving decisions. Owners often consider quick sales and employ more cost-centric and short-term goals. These requirements are **ALL VALUE DRIVEN** by the office construction project and Join brings transparency for better project outcomes.

"Join has helped focus our conversations with the client around how we can improve the project outcome as a team."

 McCarthy Building Companies Estimating Manager

 Office Project

Pharmaceutical & Industrial (Wastewater) Projects

Pharmaceutical and Industrial construction involve power plants, highly regulated production and manufacturing plants, solar wind farms, refineries, and so forth.

Join is the perfect platform for Pharmaceutical and Industrial projects because the facilities have substantial requirements for production and manufacturing. The time to open a facility and produce products is usually the driving force. Aesthetics can be less critical, but machinery spacing and safety weigh heavily into the decision process. Join brings all stakeholder requirements together to help project teams and their disparate data improve collaborative decision-making when it can most positively impact your pharmaceutical or industrial project outcome.

"Join's dashboard is straightforward to understand, easy to use, whereas the spreadsheets that I used previously were so complicated. It was hard to know where we are actually with the budget, you have to click on a bunch of different tabs to find the right graph, and it was just not as clean as Join."

Bryant Law XL Construction Project Sr. Estimator Genentech | Pharmaceutical Project

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Kelly Ortiz

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Pharmaceutical & Industrial (Wastewater) Projects



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I am impressed with Join; everything works seamlessly for us. It was so user-friendly for everyone. I am a Join supporter!!"

Craig Nagel

McCarthy Building Companies Senior Estimator Sioux Fall | Wastewater Project

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Join is amazing, really advanced but nimble. It's also easy to configure, so we see the results in the trendline immediately, which is huge." Using Join earlier on in this project would have been helpful and added more value."

Carrie Strahan **Principal Project Manager** Pharmaceutical Project



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Campus Construction Projects



Campus construction involves academic buildings consisting of offices, lecture theatres, classrooms and laboratories, and multi-story student residences, gymnasiums, and community areas.

Join helps campus projects address the unique number of facilities and stakeholder requirements guided by several sets of needs (i.e., gymnasium vs. cafeteria vs. dormitory vs. community center). Each of the buildings will typically have its group of stakeholders with an oversight board of trustees. The complexity of these types of projects requires a transparent platform with the capabilities of Join to focus an incredible amount of information, have the transparency built-in, and accountability for team members to stay on track.

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We were able to take \$40mm out of the project without too much pain because of Join. It wouldn't have been possible without Join. The platform provided all stakeholders confidence which led to the project's success.

We liked everything we were able to do in Join throughout the process. It was one of the cleanest and least contentious experiences I've had in getting a project to budget."

Walker McDonough McCarthy Building Companies Preconstruction Manager Campus Project

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