

## **Events and Meetings**

QCF Units of Assessment Final NVQ Units April 2010

Skills CFA 6 Graphite Square Vauxhall Walk London SE11 5EE T: 0207 0919620 F: 0207 0917340 Info@skillscfa.org www.skillscfa.org



## Contents

No.	Title	Page No.
Q224	Support the co-ordination of an event	1
Q225	Support the organisation of business travel or accommodation	6
Q226	Support the organisation of meetings	9
Q321	Co-ordinate an event	12
Q324	Evaluate the organisation of business travel or accommodation	15
Q323	Organise business travel or accommodation	17
Q320	Plan and organise an event	20
Q322	Plan and organise meetings	24
Q413	Chair meetings	28



Title	Support the co-ordination of an event		
Skills CFA Unit	Q224		
WBA Unit No.	D/601/2508		
Level	2		
<b>Credit Value</b>	3		
GLH	20		

GI	LH	20	
Le	Learning Outcomes		<b>Assessment Criteria</b>
The learner will			The learner can
1.		e role and purpose he co-ordination	<ul> <li>1.1 Describe the range of support activities that may be required when supporting the coordination of an event</li> <li>1.2 Identify the responsibilities involved in supporting the coordination of an event</li> <li>1.3 Describe the types of problems that may occur during events and how to deal with these</li> <li>1.4 Describe the points to observe when clearing and vacating an event</li> <li>1.5 Describe the types of follow-up activities that may be required to carry out the co-ordination of an event</li> </ul>
2.	Be able to suppordination of a		2.1 Contribute to the co-ordination of an event by:  a) preparing the venue and making sure all necessary resources and supporting activities are in place b) arranging resources during an event, in line with agreed plans c) helping delegates to feel welcome d) meeting delegates' needs throughout an event e) resolving or referring problems, as required f) liaising with the management of the venue to make sure



facility resources are in place
<ul><li>g) clearing, and vacating the venue according to the terms of the contract</li></ul>
<ul> <li>h) preparing and circulating papers, or completing other follow up actions following the event, if required</li> </ul>

Additional Information about the unit		
Unit purpose and aim(s)	This unit is about supporting the coordination and delivery of an event.	
Unit expiry date	31 December 2013	
Details of the relationship between the unit and relevant national occupational standards or other professional standards or curricula (if appropriate)	Skills CFA	
Assessment requirements or guidance specified by a sector or regulatory body (if appropriate)	Assessment Strategy	
Support for the unit from an SSC or other appropriate body (if required)	Skills CFA	
Location of the unit within the subject/sector classification system	15. Business, Administration and Law	
	15.2 Administration	
Name of the organisation submitting the unit	Skills CFA	
Availability for use	Shared	
Unit available from	1 August 2010	
Unit guided learning hours	20	



Title	Support the organisation of an event	
Skills CFA Unit No.	Q223	
WBA Unit No.	L/601/2505	
Level	2	
Credit Value	2	
GLH	15	

GLH	15	
Learning Outcomes		Assessment Criteria
The learner will		The learner can
1. Understand the of providing su organisation of	pport with the	<ol> <li>1.1 Describe the role and responsibilities required when supporting the organisation of an event</li> <li>1.2 Identify a range of support activities that may be required when supporting the organisation of an event</li> <li>1.3 Identify the purpose and value of giving assistance with organising an event</li> <li>1.4 Describe the different types of events and their main features</li> <li>1.5 Describe the types of risks associated with events and how to minimise these</li> <li>1.6 Outline the types of information that delegates will need</li> <li>1.7 Explain how to identify suitable venues for different types of events</li> <li>1.8 Describe the types of resources needed to prepare for different types of events</li> <li>1.9 Outline the different special requirements that delegates may have and how to meet these</li> <li>1.10 Describe the health, safety and security requirements that need to be considered when</li> </ol>
2. Be able to supp	ort the	organising events  2.1 Contribute to the organisation
organisation of		of an event by:



<ul> <li>a) supporting the implementation of the plan for the event to meet agreed objectives</li> </ul>
<ul> <li>b) identifying resources and support needed for organising an event</li> </ul>
<ul><li>c) identifying and costing suitable venues</li></ul>
<ul> <li>d) arranging resources and production of event materials</li> </ul>
<ul><li>e) preparing and sending of invitations to delegates</li></ul>
<ul><li>f) co-ordinating delegate responses</li></ul>
<ul><li>g) liaising with the venue to confirm event requirements</li></ul>
<ul><li>h) providing delegates with joining instructions and event materials</li></ul>
<ul> <li>i) rehearsing arrangements to make sure the event runs smoothly, if required</li> </ul>
<ul><li>j) following all legal and contractual requirements</li></ul>
<ul> <li>k) following the relevant health, safety and security requirements for the event</li> </ul>

Additional Information about the unit		
Unit purpose and aim(s)	This unit is about supporting the organisation of an event.	
Unit expiry date	31 December 2013	
Details of the relationship between the unit and relevant national occupational standards or other professional standards or curricula (if appropriate)	Skills CFA	
Assessment requirements or guidance specified by a sector or regulatory body (if appropriate)	Assessment Strategy	



Support for the unit from an SSC or other appropriate body (if required)	Skills CFA
Location of the unit within the subject/sector classification system	15. Business, Administration and Law 15.2 Administration
Name of the organisation submitting the unit	Skills CFA
Availability for use	Shared
Unit available from	1 August 2010
Unit guided learning hours	15



Title	Support the organisation of business travel or accommodation
Skills CFA Unit No.	Q225
WBA Unit No.	Y/601/2510
Level	2
<b>Credit Value</b>	3
GLH	18

18	
nes	<b>Assessment Criteria</b>
	The learner can
ief and budget for or	<ul> <li>The learner can</li> <li>1.1 Explain the purpose of obtaining and confirming instructions for arranging business travel or accommodation</li> <li>1.2 Explain the purpose and benefits of confirming the requirements of a brief and budget for business travel or accommodation arrangements</li> <li>1.3 Explain the purpose of following the requirements of a brief and budget for business travel or accommodation arrangements</li> <li>1.4 Describe how to support the organisation of business travel or accommodation to meet expectations</li> <li>1.5 Describe the main types of business travel or accommodation arrangements that may need to be made and the procedures to follow</li> <li>1.6 Describe how to obtain best value for money when making business travel or accommodation arrangements</li> <li>1.7 Describe how to keep records of business travel or accommodation arrangements</li> <li>1.8 Outline the documents and information to provide to the person who is travelling and</li> </ul>
	1.9 Describe the types of problems
	e purpose of rief and budget for or



	that may occur with business travel or accommodation arrangements and the correct procedures to follow in order to deal with these problems
Know the sources of information and facilities available to make business travel or accommodation arrangements	2.1 Describe sources of information, and the facilities available, for making business travel or accommodation arrangements
3. Be able to support the organisation with business travel or accommodation arrangements	3.1 Confirm the brief and budget for business travel or accommodation arrangements 3.2 Check a draft itinerary and schedule with organiser or traveller(s) 3.3 Identify suitable business travel or accommodation options 3.4 Book suitable business travel or accommodation arrangements, following instructions:  a) to meet the brief and budget using available sources of information and facilities b) obtaining best value for money c) making payment or agreeing payment arrangements 3.4 Obtain confirmations, and collate documents for business travel or accommodation arrangements 3.5 Maintain records of business travel or accommodation arranged 3.6 Provide the organiser or traveller(s) with an itinerary and required documents in good time 3.7 Confirm with the organiser or traveller(s) that itinerary and documents meet requirements 3.8 Resolve or refer problems to the appropriate person



Additional Information about the unit	
Unit purpose and aim(s)	This unit is about supporting the delivery of business travel or accommodation arrangements following instruction from the organiser or traveller(s).
Unit expiry date	31 December 2013
Details of the relationship between the unit and relevant national occupational standards or other professional standards or curricula (if appropriate)	Skills CFA
Assessment requirements or guidance specified by a sector or regulatory body (if appropriate)	Assessment Strategy
Support for the unit from an SSC or other appropriate body (if required)	Skills CFA
Location of the unit within the subject/sector classification system	15. Business, Administration and Law 15.2 Administration
Name of the organisation submitting the unit	Skills CFA
Availability for use	Shared
Unit available from	1 August 2010
Unit guided learning hours	18



Title	Support the organisation of meetings
Skills CFA Unit No.	Q226
WBA Unit No.	T/601/2515
Level	2
Credit Value	4
GLH	18

GLH	18	
Learning	g Outcomes	Assessment Criteria
The learr	ner will	The learner can
be ma	rstand the arranger ade to support the present the pre	responsibilities for supporting the organiser of the meeting  1.2 Describe different types of meetings and their main features  1.3 Describe how to help plan meetings to meet agreed aims and objectives  1.4 Describe the types of resources that may be needed for different types of meetings  1.5 Describe health, safety and security arrangements to follow when organising meetings  1.6 Explain the purpose of following the agreed brief, plan and the resources required, for arranging a meeting  1.7 Identify the sources and types of information and services needed to arrange a meeting  1.8 Describe how to help the meeting organiser during the meeting  1.9 Describe the organisational procedures for clearing and
2. Be ab	le to prepare for a	wacating a meeting room  meeting 2.1 Confirm the purpose and venue of a meeting
		2.2 Confirm a budget for a meeting, if required
		2.3 Organise and confirm venue, equipment and catering



	requirement, if required requirements
	2.4 Invite attendees and confirm attendance
	2.5 Collate and dispatch papers for a meeting within agreed timescales
	2.6 Make sure attendees' needs are met
	2.7 Make sure equipment and layout of the rooms meets the meeting brief
	2.8 Keep records of arrangements made and services used
	2.9 Attend to any requirements during the meeting as directed by the meeting organiser
3. Be able to follow up a meeting	3.1 Follow organisation procedures for clearing a meeting room
	3.2 Circulate a meeting record to agreed timescales
	3.3 Make sure arrangements for payments have been met, if required
	3.4 Contribute to the evaluation of arrangements made for meetings, as required

Additional Information about the unit	
Unit purpose and aim(s)	This unit is about supporting the planning and organisation of meetings.
Unit expiry date	31 December 2013
Details of the relationship between the unit and relevant national occupational standards or other professional standards or curricula (if appropriate)	Skills CFA
Assessment requirements or guidance specified by a sector or	Assessment Strategy



T
Skills CFA
15. Business, Administration and
Law
15.2 Administration
Skills CFA
Shared
Shared
1 August 2010
18



Title	Co-ordinate an event	
Skills CFA Unit No.	Q321	
WBA Unit No.	Y/601/2541	
Level	3	
Credit Value	<del>3</del> 4	
GLH	30	

GLN 30	
<b>Learning Outcomes</b>	Assessment Criteria
The learner will	The learner can
Understand the role of a co-ordinator in managing event to meet the object.	g an event co-ordinator
the brief	agreeing a plan that meets the objectives of the event brief
2. Understand the activities required when co-ordina event	2.1 Explain the role of the event coordinator during the event for:  a) all delegate provision and needs, b) meeting relevant health, safety and security requirements  c) observing legal and organisational requirements for contracts  d) co-ordinating resources and the use of event materials  e) liaising with the venue and supporting team during an event to make sure all requirements are met and roles are carried out  f) resolving problems  g) overseeing the work of key staff  2.2 Explain the role of an event coordinator after an event for:  a) clearing and vacating the venue  b) organising follow up papers and activities, if required  c) reconciling accounts to budget  d) evaluating an event and the
	methods that can be used to



	do this
3. Be able to co-ordinate an event	3.1 Prepare the venue and make sure all necessary resources are in place
	3.2 Co-ordinate activities during an event, in line with agreed plans
	3.3 Help delegates to feel welcome
	3.4 Respond to delegates' needs throughout an event
	3.5 Resolve problems, as required
	3.6 Oversee the work of key staff during the event
	3.7 Monitor compliance with relevant health, safety and security requirements
	3.8 Liaise with the management of the venue to make sure facility resources are in place
	3.9 Arrange clearing, and vacating the venue according to the terms of the contract
	3.10 Prepare and circulate papers, or complete other follow up actions following the event, if required
	3.11 Reconcile accounts to budget, if required
	3.12 Evaluate an event identifying recommendations and passing these on to relevant colleagues, where relevant
	3.13 Agree key learning points and use these to improve the running of future events

Additional Information about the unit	
Unit purpose and aim(s)	This unit is about co-ordinating the delivery of an event.
Unit expiry date	31 December 2013
Details of the relationship between the unit and relevant national occupational standards or other	Skills CFA



professional standards or curricula (if appropriate)	
Assessment requirements or guidance specified by a sector or regulatory body (if appropriate)	Assessment Strategy
Support for the unit from an SSC or other appropriate body (if required)	Skills CFA
Location of the unit within the subject/sector classification system	<ul><li>15. Business, Administration and Law</li><li>15.2 Administration</li></ul>
Name of the organisation submitting the unit	Skills CFA
Availability for use	Shared
Unit available from	1 August 2010
Unit guided learning hours	25



Title	Evaluate the organisation of business travel or accommodation
Skills CFA Unit No.	Q324
WBA Unit No.	K/601/2544
Level	3
<b>Credit Value</b>	2
GLH	10

GLH	10	
<b>Learning Outcon</b>	nes	Assessment Criteria
The learner will		The learner can
1. Understand the processes of extravel or accomarrangements	aluating business	<ul> <li>1.1 Describe different criteria that may be used to evaluate arrangements for business travel or accommodation</li> <li>1.2 Explain the benefits of evaluating business travel or accommodation arrangements for individuals and organisations</li> </ul>
2. Be able to eval travel or accomarrangements		<ul> <li>2.1 Use records of business travel and accommodation arrangements made and services used and assess their effectiveness</li> <li>2.2 Use feedback from a traveller(s) to assess the effectiveness of business travel and accommodation arrangements made and services used</li> <li>2.3 Record outcomes of evaluations to inform future service expectations</li> <li>2.4 Make recommendations to the appropriate people to update business travel or accommodation policies and procedures</li> </ul>

Additional Information about the	unit
Unit purpose and aim(s)	This unit is about evaluating the effectiveness of processes, services, etc involved in the delivery of business travel or accommodation



	arrangements.
Unit expiry date	31 December 2013
Details of the relationship between the unit and relevant national occupational standards or other professional standards or curricula (if appropriate)	Skills CFA
Assessment requirements or guidance specified by a sector or regulatory body (if appropriate)	Assessment Strategy
Support for the unit from an SSC or other appropriate body (if required)	Skills CFA
Location of the unit within the subject/sector classification system	15. Business, Administration and Law
	15.2 Administration
Name of the organisation submitting the unit	Skills CFA
Availability for use	Shared
Unit available from	1 August 2010
Unit guided learning hours	10



Title	Organise business travel or accommodation
Skills CFA Unit No.	Q323
WBA Unit No.	H/601/2543
Level	3
Credit Value	5
GLH	20

GLN 20	
<b>Learning Outcomes</b>	Assessment Criteria
The learner will	The learner can
Understand the range of information, requirements procedures that may be not for all types of business traccommodation arrangem	eeded and budget of travel or accommodation arrangements
	accommodation to meet expectations
	1.3 The sources of information and facilities that are used to make travel or accommodation arrangements
	1.4 Describe the main types of business travel or accommodation arrangements that can be made, including those requiring additional specialist documents and facilities
	1.5 How to obtain best value for money when making travel or accommodation arrangements
	1.6 Explain procedures for obtaining specific information, facilities or documents for
	<ul> <li>a) payment facilities and foreign currency, if required</li> </ul>
	<ul><li>b) insurance and health precautions, if required</li></ul>
	c) visas, and passport requirements, if required
	<ul><li>d) security and emergencies, if required</li></ul>
	1.7 How to keep records of travel or



problems that may occur with business travel or accommodation arrangements and how to deal with them  3. Be able to organise different types of business travel or accommodation arrangements  3. Check draft itinerary and schedule with a traveller(s)  3. Research suitable business travel or accommodation options  3. Research suitable business travel or accommodation options	2. Understand the types of	accommodation arrangements, including financial records  1.8 The types of information that are confidential and how to store them in line with current legislation  2.1 Describe problems that may
types of business travel or accommodation arrangements  accommodation brief and budget with traveller(s)  3.2 Check draft itinerary and schedule with a traveller(s)  3.3 Research suitable business travel or accommodation options  3.4 Make business travel arrangements or book accommodation, to brief and budget, obtaining best value for money  3.5 Make necessary payments or arrange payment facilities  3.6 Make additional arrangements for international travel and	problems that may occur with business travel or accommodation arrangements	occur when making arrangements for business travel or accommodation  2.2 Explain ways of resolving
3.7 Obtain confirmations and record all details of arrangements 3.8 Collate all documents and other items 3.9 Keep business travel items (if required) safe and secure until handed over 3.10 Provide traveller(s) with itinerary and all required	types of business travel or	accommodation brief and budget with traveller(s)  3.2 Check draft itinerary and schedule with a traveller(s)  3.3 Research suitable business travel or accommodation options  3.4 Make business travel arrangements or book accommodation, to brief and budget, obtaining best value for money  3.5 Make necessary payments or arrange payment facilities  3.6 Make additional arrangements for international travel and accommodation, if required  3.7 Obtain confirmations and record all details of arrangements  3.8 Collate all documents and other items  3.9 Keep business travel items (if required) safe and secure until handed over  3.10 Provide traveller(s) with itinerary and all required information and documents, in good time  3.11 Confirm with traveller(s) that all items provided meet requirements



arise

Additional Information about the	unit
Unit purpose and aim(s)	This unit is about organising the delivery of travel or accommodation arrangements to meet the travellers brief within budget.
Unit expiry date	31 December 2013
Details of the relationship between the unit and relevant national occupational standards or other professional standards or curricula (if appropriate)	Skills CFA
Assessment requirements or guidance specified by a sector or regulatory body (if appropriate)	Assessment Strategy
Support for the unit from an SSC or other appropriate body (if required)	Skills CFA
Location of the unit within the subject/sector classification system	15. Business, Administration and Law 15.2 Administration
Name of the organisation submitting the unit	Skills CFA
Availability for use	Shared
Unit available from	1 August 2010
Unit guided learning hours	30



Title	Plan and organise an event
Skills CFA Unit No.	Q320
WBA Unit No.	R/601/2540
Level	3
Credit Value	4
GLH	28

GLH	28	
<b>Learning Outcon</b>	nes	Assessment Criteria
The learner will		The learner can
Understand the organiser in plan	e role of an event anning an event	<ul><li>1.1 Explain the purpose and benefits of planning an event</li><li>1.2 Explain the role of the event organiser in:</li><li>a) meeting the objectives of the event</li></ul>
		b) agreeing a brief and budget for the event
		1.3 Identify and evaluate the types of risks associated with events and explain how to minimise these
		1.4 Explain the purpose and benefits of a contingency plan for an event
		1.5 Describe the types of problems that may occur when organising an event and how to solve them
		1.6 Categorise different types of events and their main features
2. Understand the be made when organising an e	planning and	<ul> <li>2.1 Explain the role of the event organiser for</li> <li>a) anticipating and planning for all delegate provision and needs before and during the event, including investigating and providing for any special requirements</li> <li>b) meeting relevant health, safety and security arrangements</li> <li>c) meeting legal and organisational requirements for contracts</li> </ul>



	<ul> <li>d) organising resources and the production of event materials</li> <li>e) the types of activities and resources that may be needed during an event</li> <li>f) liaison with the venue and the supporting team to make sure all requirements are met and roles are understood</li> </ul>
Understand the different types of venues and resources needed for different types of events	<ul> <li>3.1 Identify and evaluate different types of venue in terms of suitability for events and costs</li> <li>3.2 Describe a range of resources that may be needed for events and illustrate how they may be used</li> <li>3.3 Identify examples, and explain the purpose and benefits of selection criteria when choosing a venue and resources for an event</li> </ul>
4. Be able to plan and organise an event	<ul> <li>4.1 Agree an event brief and budget</li> <li>4.2 Agree a plan for an event, which will meet agreed objectives and address any identified risks and contingencies</li> <li>4.3 Identify and agree resources and support needed for organising an event</li> <li>4.4 Agree requirements for venue(s)</li> <li>4.5 Identify venue and agree costings</li> <li>4.6 Liaise with the venue to confirm event requirements and / or any special delegate requirements</li> <li>4.7 Agree requirements for resources</li> <li>4.8 Co-ordinate resources and production of event materials</li> <li>4.9 Make sure arrangements are in place for the event to meet relevant health, safety and security requirements</li> </ul>



4.10 Make sure legal and organisational requirements for contracts are met
4.11 Make sure that all those involved are briefed and trained to fulfil their roles
4.12 Delegate functions to the event team as required
4.13 Make arrangements for rehearsals to make sure the event runs smoothly, if required
4.14 Make sure invitations are sent out to delegates
4.15 Manage delegate responses
4.16 Prepare joining instructions and event materials to be sent to delegates

Additional Information about the unit	
Unit purpose and aim(s)	This unit is about planning and organising an event.
Unit expiry date	31 December 2013
Details of the relationship between the unit and relevant national occupational standards or other professional standards or curricula (if appropriate)	Skills CFA
Assessment requirements or guidance specified by a sector or regulatory body (if appropriate)	Assessment Strategy
Support for the unit from an SSC or other appropriate body (if required)	Skills CFA
Location of the unit within the subject/sector classification system	15. Business, Administration and Law
	15.2 Administration
Name of the organisation submitting the unit	Skills CFA



Availability for use	Shared
Unit available from	1 August 2010
Unit guided learning hours	28



Title	Plan and organise meetings
Skills CFA Unit	Q322
No.	
WBA Unit No.	D/601/2542
Level	3
<b>Credit Value</b>	5
GLH	25

23	
Learning Outcomes	Assessment Criteria
The learner will	The learner can
Understand the arrangements     and actions required for planning     and organising meetings	1.1 Explain the role of the person planning and organising a meeting
	1.2 Describe the different types of meetings and their main features
	1.3 Explain how to plan meetings that meet agreed aims and objectives
	1.4 Explain the purpose of agreeing a brief for the meeting
	1.5 Explain how to identify suitable venues for different types of meetings
	1.6 Describe the types of resources needed for different types of meetings
	1.7. Outline the main points that should be covered by an agenda and meeting papers
	1.8 Explain the purpose of meeting attendees' needs and special requirements, and providing them with information required for meetings
	1.9 Describe the health, safety and security requirements that need to be considered when organising meetings
	1.10 Explain the purpose and benefits of briefing the chair before a meeting
	1.11 Explain the purpose of welcoming and providing suitable refreshments to



	brief, checking with others, if required  2.2 Agree a budget for the meeting, if required  2.3 Prepare and agree an agenda and meeting papers
	required 2.2 Agree a budget for the meeting,
	brief, checking with others, if
2. Be able to prepare for a meeting	2.1 Agree and prepare the meeting
	1.17 Describe how to agree learning points to improve the organisation of future meetings
	1.16 Explain the purpose of collecting and evaluating participant feedback from the meeting
	and approved  1.15 Explain how to record actions and follow up, if required
	1.14 Explain what should be included in a record of a meeting, and the purpose of ensuring the record is accurate
	1.13 Describe the types of problems that may occur during a meeting and how to solve them
	1.12 Describe the types of information, advice and support that may be need to be provided during a meeting
	attendees, if required



	<ul><li>3.2 Make sure attendees have full set of papers</li><li>3.3 Make sure a person has been nominated to take minutes, if required</li><li>3.4 Provide information, advice and support when required</li></ul>
4. How to follow up a meeting	<ul> <li>4.1 Produce a record of the meeting</li> <li>4.2 Seek approval for the meeting record, amend as required</li> <li>4.3 Respond to requests for amendments and arrange recirculation of a revised meeting record</li> <li>4.4 Follow up action points, if required</li> <li>4.5 Evaluate meeting arrangements, and external services where used</li> <li>4.6 Evaluate participant feedback from the meeting and share results with relevant people, where used</li> <li>4.7 Summarise learning points and use these to identify improvements that can be made to future meeting arrangements and support</li> </ul>

Additional Information about the unit	
Unit purpose and aim(s)	This unit is about planning and organising meetings to meet the agreed purpose of the meeting.
Unit expiry date	31 December 2013
Details of the relationship between the unit and relevant national occupational standards or other professional standards or curricula (if appropriate)	Skills CFA
Assessment requirements or guidance specified by a sector or	Assessment Strategy



regulatory body (if appropriate)	
Support for the unit from an SSC or other appropriate body (if required)	Skills CFA
Location of the unit within the subject/sector classification system	15. Business, Administration and Law
	15.2 Administration
Name of the organisation submitting the unit	Skills CFA
Availability for use	Shared
Unit available from	1 August 2010
Unit guided learning hours	25



Title	Chair meetings
Skills CFA Unit No.	Q413
WBA Unit No.	J/601/2566
Level	4
<b>Credit Value</b>	4
GLH	16

GLH	16	
<b>Learning Outcon</b>	nes	<b>Assessment Criteria</b>
The learner will		The learner can
1. Understand the in meetings	e role of the chair	1.1 Explain the role of the chair before, during and after a meeting
		1.2 Analyse different types of meetings and how to run them
		1.3 Explain the purpose of preparing for formal meetings
		1.4 Explain the reasons for agreeing the purpose of meetings
		1.5 Explain the reasons for agreeing the timing of the meeting to make sure key people can attend or be represented
		1.6 Describe how to chair meetings to keep to agreed timings, as required
		1.7 Explain the reasons for giving people information about facilities and arrangements, including health and safety procedures
		1.8 Explain the benefits of effective communication skills
		1.9 Explain how effective interpersonal skills can impact on the success of meetings
		1.10 Explain how to facilitate discussions so that the purpose of each agenda item is achieved
		1.11 Explain how to summarise discussions and agree actions at appropriate points
		1.12 Analyse techniques for keeping to meeting timings, agenda,



	and purpose
	1.13 Explain reasons for liaising with meeting organiser if not the chair
	1.14 Describe the types of problems that may occur when chairing meetings, and how to resolve them
	1.15 Describe the purpose of approving records of meetings
	1.16 Explain the purpose of follow up actions, and evaluation of meetings
	1.17 Explain the purpose of reflecting on whether the meeting met its purpose and agreeing learning points for the future
2. Be able to prepare for chairing a	2.1 Agree the purpose of a meeting
meeting	2.2 Agree the scheduling of a meeting so that key people can attend
	2.3 Make sure meeting facilities meet requirements
	2.4 Agree agenda items for a meeting, including timing and any papers required to achieve purpose
	2.5 Read briefing papers and identify key issues, consulting as required
	2.6 Liaise with meeting organiser if not the chair of the meeting
	3.1 Greet people attending the meeting
skills	3.2 Keep to timings as required
	3.3 Give details of facilities and arrangements
	3.4 Follow an agenda
	3.5 Make sure those present have an opportunity to contribute to the meeting
	3.6 Keep the meeting on track to achieve its purpose
	3.7 Resolve any problems that



	occur
	3.8 Summarise discussions and agree actions
	3.9 Observe formal voting and approval procedures, if required
	3.10 Agree date, time and location of next meeting, if required
	3.11 Close the meeting on time
4. Be able to follow up and evaluate a meeting that has	4.1 Approve a meeting record and list of actions
been chaired	4.2 Make sure agreed actions are implemented
	4.3 Evaluate the outcomes of a meeting in terms of its purpose
	4.4 Agree learning points for future meetings, if required

Additional Information about the unit	
Unit purpose and aim(s)	This unit is about the role of the chairperson before, during and after business meetings.
Unit expiry date	31 December 2013
Details of the relationship between the unit and relevant national occupational standards or other professional standards or curricula (if appropriate)	Skills CFA
Assessment requirements or guidance specified by a sector or regulatory body (if appropriate)	Assessment Strategy
Support for the unit from an SSC or other appropriate body (if required)	Skills CFA
Location of the unit within the subject/sector classification system	15. Business, Administration and Law 15.2 Administration
Name of the organisation submitting the unit	Skills CFA



Availability for use	Shared
Unit available from	1 August 2010
Unit guided learning hours	16

