



PCM

—
PAPELES Y CONVERSIONES
DE **MÉXICO**



What do we do?



We are leaders in the manufacture, conversion and commercialization of paper-related products.

Identification



Packaging



Packing



Who are we?

Our **company** is in constant **growth**.



27 Years of **experience**

18 Plants

4 Distribution Centers

CDMX, Tijuana, Guadalajara y Merida

2 Business **units**

+ 1,900 partners



Our business **integration**



BUSINESS UNIT **OFFICE SUPPLIES AND LABELS**

- **Office Supplies** Plant (1)
- **Labels and Ribbons** Plant (1)
- **Plastic Pelletizer** Plant (1)

1,000 Clients

Market

Mexico, USA, Central
America, Cuba, Puerto Rico,
Dominican Republic, Jamaica

BUSINESS UNIT **PACKAGING**

- **Suppliers** (5)
- **Paper** Plants (2)
- **Corrugated** Plants (4)
- **Boxes** Plants (4)

1,100 Clients

In **Mexico**

25 States

Attended within
Mexico

Business units



● Office Suppliers and Digital Plant

1 Plant
Guadalupe, NL



● Labels and Ribbons Plant

1 Plant
Guadalupe, NL



● Plastics Plant

1 Plant
Guadalupe, NL



● Recycling Plants

6 Plants
Santa Catarina, NL
Escobedo, NL
Apodaca, NL
Guadalupe, NL
El Paso, Tx
Cd. Juarez (Constr)



● Paper Plant

2 Machines
Guadalupe, NL



● Corrugated Plants

4 Plants
Guadalupe N.L
Tlajomulco, JAL
Querétaro, QRO
CD Juárez, Chih



● Boxes Plants

4 Plants
Apodaca N.L
Guadalajara, JAL
Querétaro, QRO
Chihuahua, Chih



How did **we** grow over the years?



1994

PCM starts operations manufacturing point-of-sale and fax rolls.

1997

Inclusion in the industrial and commercial **label** market.

2001

Inclusion of the **Ribbons** line.

2004

ISO 9001-2000 certification; IBM license obtained to produce and market IBM branded products

2006

Start-up, construction, installation and commissioning of EMASA, a company that manufactures molded pulp trays, which was sold in 2008.

2009

Start-up of **Corrugated Plant, in Guadalupe, N.L.** as the first sheet feeder in Mexico.

2012

Paper Plant, machine number 1, begins operations

Queretaro's Box and Corrugated Plants begins operations

Second mill at the **paper plant** begins operations

Monterrey Boxes Plant begins operations

The incorporation of the **Plastic Pelletizer and Extruder Plant** is made.

Corrugated plant in Monterrey is upgraded to **H.T (High Technology)**

Construction of the Guadalajara **Box Plant** and start-up of the Guadalajara **Corrugated Plant**.

Start-up of the **Corrugated Plant** in Ciudad Juarez.

2015

2016

2016

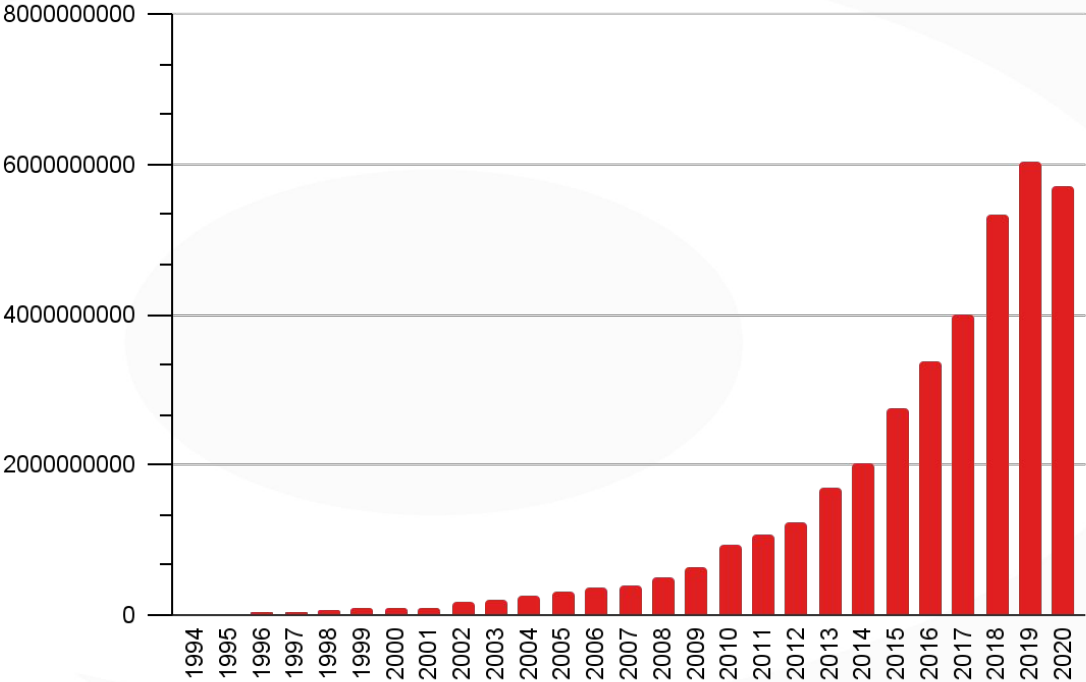
2016

2017

2019

2021

AVERAGE ANNUAL SALES GROWTH





PCM

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Thanks