



WHEN CANON TECHNOLOGY AND  
THE EXPERTS COME TOGETHER ...

**That's Techmanity**  
FROM CANON



Technology alone can only take your business so far.  
It's only half the equation needed for success.

But when you incorporate Canon solutions into your business, you not only get innovative, state-of-the-art technology, you also gain hundreds of professionals working alongside you — a team of experts eager to help you take your business farther ...

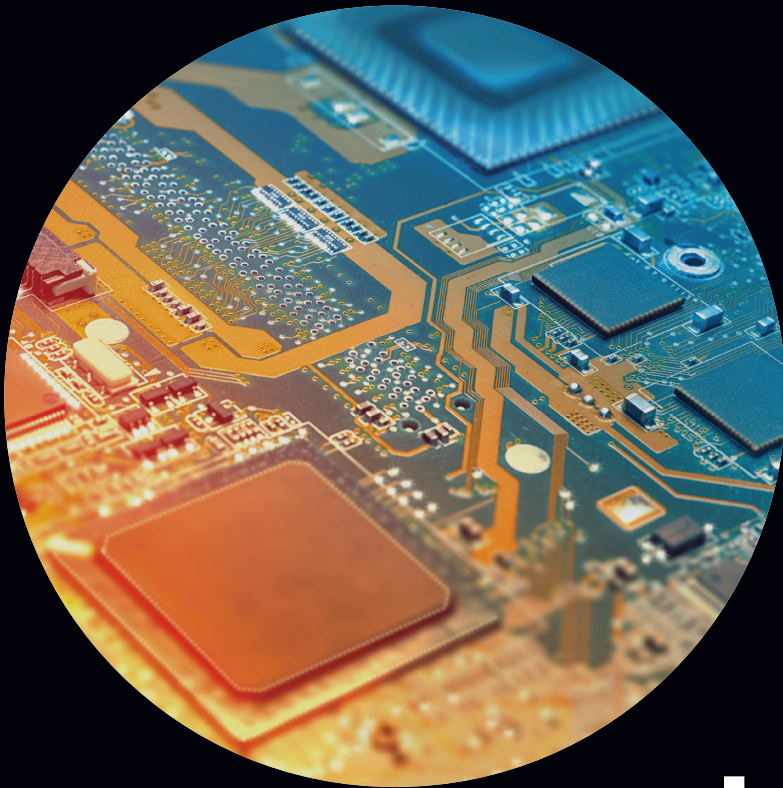
To analyze and integrate your systems and products so that all can work at optimal levels ...

To create workflows that actually, well, flow ...

To make your office more secure ...

And help to increase efficiency every second, every minute, and every hour of the day.

When amazing technology comes together with the experts behind it ...



**TECHNOLOGY**



**HUMANITY**



**That's Techmanity**  
FROM CANON





From input to output, Canon's innovative, dependable technology and integrated services help to streamline your workflow and maximize your productivity ...





## AWARD-WINNING RELIABILITY

Several Canon product lines have been recognized for their award-winning performance, impressive reliability, and efficiency. And with GENUINE<sup>®</sup> toner, parts, and supplies, Canon devices can keep running smoothly, producing high-quality results time and time again.



## SECURITY

Canon devices are built with a suite of security solutions to help protect your business from many internal and external threats.



## TOTAL SOLUTIONS

Whether you're a small workgroup or a global organization, Canon offers powerful, integrated solutions to help boost your operational efficiency, protect intellectual property, streamline compliance efforts, and reduce costs.



## DATA MANAGEMENT

Stay connected with mobile and cloud solutions from Canon. You have the freedom to streamline processes and maximize productivity even while on the go.



## INNOVATION

With its latest \$2.7 billion investment,\* Canon has continued its annual commitment to research and development, resulting in an ongoing release of outstanding, innovative technologies.



## PATENT LEADER

For 34 consecutive years, Canon Inc. has been among the top five companies granted U.S. patents, with 3,548 awarded in 2019.\*\*

But technology is only half the equation ...

NOTE: Please refer to the back cover of this brochure for the Security and Compliance disclaimer.

\* Source: Canon results for the Fourth Quarter and FY ended December 31, 2019. (January 29, 2020)

\*\* Source: IFI CLAIMS<sup>®</sup> Patent Services, 2019 Top U.S. Patent Recipients. (January 7, 2020)



Canon is a trusted company in the industry,  
and for good reason. Behind its innovative, reliable  
technology is the heart of its success—its people.

A strong network of professionals, every trained expert, talented partner,  
and dedicated support specialist is committed to working with you every  
step of the way to take your business beyond its goals and move it  
confidently into the future.



## STRONG SUPPORT NETWORK

Of the many companies in the U.S. that offer business products and solutions, a majority proudly represents Canon. In fact, Canon U.S.A. has been partners with over 30% of its dealers for more than 25 years.



## EXPERT REGISTERED TECHNICIANS

Canon is all about uptime. Its highly trained service technicians—over 10,000 certified field personnel\*—are here to support you when you need it.



## NATIONWIDE LOCATIONS

With 1,200 locations across the U.S., you can easily learn about, and experience, Canon products and solutions.



## U.S.-BASED SUPPORT

Get the backing you need from a team of over 650 highly trained Canon employees working from state-of-the-art centers located on the east and west coasts. Canon's experts are committed to outstanding customer service.



## STRATEGIC PARTNERS

Committed to offering its customers outstanding solutions, Canon continually expands its innovative portfolio. Over the years, Canon has forged more than 300 strategic partnerships.



## CUSTOMIZED SOLUTIONS

The Canon team is dedicated to delivering customized solutions that can help streamline your business workflow processes while helping to increase efficiency and reduce costs.



WHEN CANON TECHNOLOGY AND  
THE EXPERTS COME TOGETHER ...

# That's Techmanity

FROM CANON

To learn more about how business solutions from Canon—and the team of experts behind them—can help make your vision a reality, visit [usa.canon.com](https://usa.canon.com).

USA.CANON.COM



Canon products offer certain built-in and/or optional security features, yet many variables can impact the security of your devices and data. Some security features may impact functionality/performance; you may want to test these settings in your environment. Canon does not warrant that use of its features will prevent security issues. Canon U.S.A. does not provide legal counsel or regulatory compliance consultancy, including, without limitation, Sarbanes-Oxley, HIPAA, GLBA, Check 21, or the USA Patriot Act. Nothing herein should be construed as legal or regulatory advice concerning applicable laws; each customer must have its own qualified counsel determine the advisability of a particular solution as it relates to regulatory and statutory compliance. Canon is a registered trademark of Canon Inc. in the United States and may also be a registered trademark or trademark in other countries. All other referenced product names and marks are trademarks of their respective owners. Not responsible for typographical errors. ©2020 Canon U.S.A., Inc. All rights reserved.

0218W603  
0320-TTFCPB-2.5M-DIH