

# MINUTES

67TH ANNUAL MEETING OF ALABAMA ONE  
MAY 12, 2020 • 4PM CST  
TRAINING & COMMUNITY CENTER

# Alabama ONE<sup>®</sup>

*One.Together.*

68TH ANNUAL MEETING OF ALABAMA ONE  
MAY 4, 2021 • 4PM CST

On May 12, 2020 Alabama ONE Credit Union held its 67th annual member meeting which covered the 2019 financial performance and accomplishments for the year. Due to the unique situation that we are currently facing with COVID-19, we featured this year's Annual Meeting via Facebook Premiere to protect our members, TEAM members, and volunteers. A quorum was met. There were three Volunteer positions up for a vote, Lucy Sellers, Tamika Alexander, and Jonathan Walker. Jonathan Kudulis from the Kudulis, Reisinger and Price, LLC firm acted as Parliamentarian for the annual meeting. Due to the meeting not being held in-person, copies of the 2019 Annual Report were available at all branches for all members. Included in this 2019 Annual Report, were the minutes from the May 7, 2019 annual membership meeting.

Chairman Loo Whitfield welcomed the Members attending on behalf of the Alabama ONE Volunteers and Alabama ONE TEAM members. Chairman Whitfield requested a motion to approve the renewal of the volunteer positions up for a vote. Motion passed. Chairman Whitfield requested a motion to dismiss the reading of the prior year's annual meeting minutes, due to them being included in the handout given to each member. Motion passed. Chairman Whitfield then requested a motion to approve the prior year's annual meeting minutes. Motion passed.

CEO Wells also welcomed all attending and highlighted Alabama ONE's achievements over the past year.

A video containing the 2019 highlights was shown. The video documented the 2019 financial performance of Alabama ONE, as well as the past several years of performance, the new and improved products and services offered, and new changes to come. A link to the video will be placed on the Alabama ONE website for viewing by all Members. The video, along with the 2020 Annual Report, can be found at <https://www.alabamaone.org/news/annualmeeting/>.

After the video concluded, Jason Halperin presented Tuscaloosa's ONE Place and DCH Foundation with a donation.

CEO Wells thanked everyone for attending and informed everyone that all questions or feedback can be sent to [ComplianceDept@alabamaone.org](mailto:ComplianceDept@alabamaone.org).

Tamika Alexander also thanked everyone for attending and requested a motion to close the meeting. Motion passed.

The meeting was adjourned.



LOO WHITFIELD  
Chairman

## SUPERVISORY COMMITTEE REPORT

It is an honor to serve as the Chairman of the Alabama ONE Supervisory Committee. The Supervisory Committee operates independently of the Board to ensure Alabama ONE operates safely and in compliance with all applicable laws, regulations, and credit union policies. To do this, our committee works alongside our internal compliance TEAM as well as our external auditors, Pearce Bevill, to monitor Alabama ONE's internal controls and audit its financial statements.

Based on the results of the audit and ongoing internal compliance reviews, Alabama ONE is operating safely, prudently, and in compliance with laws, regulations, generally accepted accounting principles, and the policies of our credit union.

This Board and management TEAM has done a tremendous job in promoting a strong culture of corporate governance, TEAMwork, and expanding vision for Alabama ONE. Their collective efforts have resulted in outstanding loan quality, outstanding earnings, strong capital, recognition of superior member service, and dedicated community involvement. Our committee congratulates the Board and management TEAM on a job well done and looks forward to working with you and throughout our expanding territory in 2021.

FRANKLIN BOHANNON  
Chairman of the Supervisory Committee

## TREASURER REPORT

It is an honor to represent the membership as the Board Treasurer. As Treasurer, I believe my primary responsibility is to ensure funds and resources are allocated to serve the membership in a safe and sound manner. Our financial team has done an outstanding job growing our financial strength and achieving outstanding profitability to reinvest in our members. Amazing financial milestones were achieved in 2020 for Alabama ONE. Here are a few highlights of those achievements:

- Earnings over \$3 million
- Capital reserves over \$75 million (9%)
- Over \$21 million restored to capital over last 5 years
- Outstanding loans grew to \$542 million
- Outstanding loan growth of \$168 million over last year – a 42% increase
- Provided over \$575 million in new loans to members over last 3 years
- Total deposits grew to \$713 million – a record high
- Over 9,300 new members joined Alabama ONE
- Over 69,000 members of Alabama ONE – all time high
- Total assets grew to \$798 million

We are excited about the future of our credit union and expanding the communities we serve through our purchase of the First Bank of Linden. I congratulate our Board and management team for their efforts in achieving outstanding performance in 2020 and look forward to working with them in 2021.

MARION DODSON  
Treasurer

# The Alabama ONE

## Commitment

### Five Pillars

- Provide Excellent Member Service
- Offer the Best Products & Services
- Embrace Sound Corporate Governance
- Focus on Financial Wellness
- Treat Each Other with Respect & Fairness

## Market-Leading Products & Services

- Online consumer lending with debt protection
- Comprehensive mortgage offerings - including 100% financing, government programs, and jumbo loans
- Auto loans with GAP and Extended Warranty
- Advanced Online Banking tools, including Bill Pay, live chat & text, Mobile App, e-Statements, external account linking, external transfers, person to person transfers, and mobile check deposit
- Full-service insurance agency - Alabama ONE Insurance
- Business member services
- Wealth Advisory TEAM
- Agriculture and Land services
- Credit cards with online rewards access
- Second chance Jumpstart Checking

## Member & Community Service Driven

- Leading community service partner
- \$900,000+ in community donations since 2012
- Alabama ONE Foundation Bridge Builders Conference
- Free Financial Wellness tools and counseling
- 1835 students reached to date through financial literacy programs in local schools
- Member scholarships
- Strategic community alliances including Junior Achievement, United Way, and Arts 'n Autism
- Provider of Christmas gifts for 204 children in 2020 through Operation Credit Union Christmas
- Designated a Forbes 2020 Best-in-State Credit Union
- Voted Tuscaloosa Best of the Best Credit Union 2017 - 2020; Mortgage Lender 2018 - 2020; Insurance Agent 2019 - 2020; and Place to Work 2020

## Major Achievements as of 2020

- Expanded service area to 57 counties in Alabama through merger with ARECU
- Pending merger of First Bank of Linden - July 2021
- Earnings over \$3 million
- Capital reserves over \$75 million (9%)
- Over \$21 million restored to capital over last 5 years
- Outstanding loans grew to \$542 million; \$168 million (42%) increase over last year
- Provided over \$575 million in new loans to members over last 3 years
- Total deposits grew to \$713 million – a record high
- Total assets grew to \$798 million

## STATEMENT of FINANCIAL CONDITION

As of December 31, 2020 (UNAUDITED)

	2020 Unaudited		
<b>Assets</b>			
Loans (net of allowance for loan losses) .....	\$ 537,676,265	IRA Accounts .....	\$ 69,029,517
Cash and cash equivalents .....	\$ 59,011,597	Club/Escrow Accounts .....	\$ 4,705,050
Investment securities .....	\$ 171,775,893	<b>Total Deposits .....</b>	<b>\$ 712,724,342</b>
Property and equipment .....	\$ 18,588,545	Other Liabilities .....	\$ 9,188,841
Other Assets .....	\$ 11,324,427	<b>Total Liabilities .....</b>	<b>\$ 721,913,183</b>
<b>Total Assets .....</b>	<b>\$ 798,376,727</b>	Regular Reserves .....	\$ 56,184,565
<b>Liabilities and Members' Equity</b>		Unrealized Gain (Loss) on Securities .....	\$ 1,146,286
Share Accounts .....	\$ 231,393,170	Other Reserves .....	\$ 3,442,753
Share Draft Accounts .....	\$ 129,025,992	Undivided Earnings .....	\$ 15,689,940
Daily Money Market Accounts .....	\$ 126,197,303	<b>Total Members' Equity .....</b>	<b>\$ 76,463,544</b>
Money Market Certificate Accounts .....	\$ 152,373,310	<b>Total Liabilities Members' Equity .....</b>	<b>\$ 798,376,727</b>

## STATEMENT of INCOME

As of December 31, 2020 (UNAUDITED)

	2020		2020
<b>Interest Income</b>		<b>General and Administrative</b>	
Interest on Loans .....	\$ 19,988,054	Compensation and Benefits .....	\$ 13,031,669
Interest on Investment Securities .....	\$ 2,673,058	Occupancy Expense .....	\$ 1,392,193
<b>Total Interest Income .....</b>	<b>\$ 22,661,112</b>	Office Operations Expense .....	\$ 5,996,255
<b>Interest Expense</b>		Professional and Outside Services .....	\$ 925,142
Dividends/Interest on Members' Accounts ...	\$ 5,211,517	Other .....	\$ 4,579,485
<b>Net Interest Income .....</b>	<b>\$ 17,449,595</b>	<b>Total Operating Expenses .....</b>	<b>\$ 25,924,744</b>
<b>Provision for Loan Losses .....</b>	<b>\$ 1,680,000</b>	<b>Net Income .....</b>	<b>\$ 3,207,201</b>
<b>Net Interest Income After Provision for Loan Losses .....</b>	<b>\$ 15,769,595</b>	2019 Net Income .....	\$ 5,554,086
<b>Other Income .....</b>	<b>\$ 13,362,350</b>	2018 Net Income .....	\$ 6,051,041
<b>Operating Expenses</b>		2017 Net Income .....	\$ 3,207,593
		2016 Net Income .....	\$ 70,861

