

# Cloud Managed Services

## Here's the problem...

Unless you live under a rock, you know how cloud computing has profoundly changed the way we live our lives and conduct business.

In fact, 94% of all enterprises use cloud services in some form or fashion.

From the ability to quickly spin up an application to the reduced total cost of ownership, scalability, availability, and security—cloud is here to stay.

But what are you doing to ensure your applications are performant and secure in the cloud?

48% of businesses store classified and important data in the cloud, and 88% of cloud breaches are due to human error.

So it is also no surprise that 3 out of 4 enterprises list cloud security as a top concern.

That is why leveraging the right expert to manage your application in the cloud is critical.

## How we ensure your success

How your application is managed in the cloud should be uniquely tailored to your business objectives and goals. That's why we put YOU first.

Our all-in-one comprehensive Cloud Managed Services provide you all the benefits of the cloud and DevOps, without having to manage it all.

Our goal is to take the burden off your plate by managing your solutions through a high degree of transparency so you can focus on what matters most—your business.



What we cover

# Infrastructure & Application Management

Hosting and management of your application plus monitoring, performance testing, and optimization of cloud infrastructure



# DevOps & Security Management

Application security, monitoring, and regulatory compliance plus DevOps automation and management



## Key benefits

- ✓ Prevent disruption in your application
- Seamless scaling to keep your users happy
- √ Visibility into your system performance and health
- Proactive monitoring and remediation
- Prevent hacks and security vulnerabilities
- ✓ Predictable financials



### Solution Service Management

Application service support, business continuity, and disaster recovery

# A package to meet your unique needs

### **Essentials**

Manage existing application with no new/ enhanced features with best effort —digital only support SLA

### Most Popular

#### Advanced

Support new feature development with increased monitoring, oversight, & remediation with business hours rep + digital support

Includes free Well Architected Review

#### Premier

Advanced infrastructure, application, and security management with 24x7x365 rep + digital support

Includes free Well Architected Review

## Why HatchWorks?

All too often, software development shops will hand over the keys to your new solution and wish you luck. We believe that is just plain wrong.

Whether we are managing a solution we built for you or taking over an existing solution, we act as your guide so you can reap all the benefits cloud has to offer.

If you have aspirations of managing your solution in-house, we support that too. We will help you and your team get up to speed to ensure your solution stays performant and secure.

With our Cloud Managed Services, you can rest easy knowing your application will be tapping into today's best practices and industry standards.

- AWS Select Consulting Partner: We have deep expertise in AWS, allowing you to take advantage of everything the platform has to offer.
- Predictable financials: You will receive a predictable monthly fee to host, support, and manage your solution in the cloud.
- Peace-of-mind: We will be your single point of contact across infrastructure, security and application support.
- We know software: Being a Full Lifecycle Software Development company, we have a deeper understanding of your application, which enables us to better serve your needs.



I really appreciate that they speak in a language I can understand. They translate from their world to mine because I'm not a technical person. When they need my input or decision-making to drive their work, they explain the issues in a way that I can easily understand.

—CEO, Integrated Care Solutions

# Ready to get started?

Speak to a HatchWorks expert today about receiving a **Well Architected Review** of your cloud application.



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