

# Are You Using Strategic Packaging to Drive Cost Savings?

If Not, Your Hospital or Health System Could Be Missing Out on Significant Savings

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Unit-dose repackaging is an essential, yet expensive, responsibility. For small to midsize hospitals and health systems with fewer than 300 beds, it can be challenging to determine whether to tackle repackaging in-house or outsource to another vendor.

If you aren't sure how to calculate those costs, Safecor Health can help with a free unit-dose packaging ROI calculator. You might be surprised to learn that we could save your pharmacy anywhere from \$400 to \$700 per patient bed.\*

To ensure you are getting the most benefit from the ROI calculator, we recommend gathering this information before you start. It's important to remember that pre-populated information is estimated based on our experience with the selected bed range.

## Hospital or Health System Information

You'll need to provide basic information to start.

1. Hospital or health system name
2. Contact name
3. Contact email address
4. Contact phone number
5. Number of beds (this is a drop-down menu with ranges including 100-249 beds, 250-349 beds, 350-499 beds or 500+ beds)

## Materials Use

In this section, you'll need to include some specifics within your hospital or health system to calculate the cost of your in-house packaging.

1. Annual number of repackaged drugs (include separate figures for oral solids, liquid unit-dose cups and oral syringes)
2. Cost of packaging materials (include separate figures for oral solids, liquid unit-dose cups and oral syringes).

*NOTE: Don't forget to account for blister material, cups, syringes, caps, foil, labels and ink)*

## Labor

This section factors your pharmacy technician's time and pharmacy quality control time to calculate the cost of your in-house repackaging labor.

1. Include the pharmacy technician's hourly salary and benefits cost breakdown per hour. This helps to calculate how many hours and how much of your pharmacy budget accounts for repackaging.
2. Include the pharmacist's hourly salary and benefits cost breakdown per hour. This helps to calculate how many hours and how much of your pharmacy budget accounts for checking doses and quality control.

## Hidden Costs

Hidden costs account for the greatest variables and can include those intangibles like keeping up with regulatory compliance and knowledge of USP <800> hazardous drug repackaging requirements, as well as tangible items.

These hidden costs can include:

- Equipment
- Software
- Electricity
- Waste
- Equipment leasing
- Maintenance
- Space
- Staff training

Congratulations! You now have what you need to maximize your benefit from the ROI calculator!

## Feeling Overwhelmed?

Now that you understand everything that's involved with unit-dose repackaging, you may feel completely overwhelmed. But here's the best part — you don't have to feel that way. Safecor Health has got you covered. Our comprehensive online resource library offers plenty of helpful blogs, articles, case studies, infographics and videos to help you decide what's best for your hospital or health system.

It comes down to three simple points:

1. Safecor Health helps free up valuable pharmacy resources away from repackaging so you can focus on patient care.
2. Safecor Health helps reduce drug costs so you purchase at the lowest cost per dose for all of your unit-dose needs.
3. Safecor Health helps improve medication and patient safety while reducing risk for your pharmacy.

**Discover how your pharmacy can benefit from unit-dose repackaging with Safecor Health. Start your free cost savings analysis by using the [free ROI calculator](#) today.**



\*Based on numerous studies performed for our customers. Individual hospital savings can vary based on formulary, usage, purchasing practices, wholesaler and GPO.