

deepwatch

# Deepwatch Expert Engineer Program

ADVANCE YOUR MANAGED SECURITY
KNOWLEDGE AND PRESALES ACUMEN
WITH TECHNICAL TRAINING ON DEEPWATCH
PRODUCT AND SERVICES

#### Knowledge enables success for technical presales teams.

You are the key to helping customers understand the right solution and how to integrate it into their overall security program strategy. With our extensive experience in Managed Detection and Response offerings and security operations we've designed the Deepwatch Expert Engineer Program to expand your knowledge of building and supporting the modern SOC.

Throughout this program you will learn about the services Deepwatch offers, the technologies and methodologies we use, insight into our differentiators, and how we help solve your customers' challenges. Upon successful completion of the program, you will be awarded the Deepwatch Expert Engineer Program - Certified Engineer (DEEP-ce) certification. This certification recognizes your expertise on building and evolving a modern SOC - including deploying effective detection and response for advanced threats, and solving business challenges with solutions to mature security operations.



### With DEEP-ce certification you will have:



Modern SOC Expertise on how to manage and implement security analytics, how to detect advanced threats, and how to customize a SecOps solution that equips security leaders to mature their security operations



**Detailed understanding** of Deepwatch's differentiators and benefits



Confidence in Deepwatch's execution paths, from initial sales conversation to daily operation



**Understanding and articulation** of the business outcomes gained through Deepwatch's services



**Tools** you need to be successful in selling Deepwatch

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ADVANCE YOUR MANAGED SECURITY KNOWLEDGE AND PRESALES ACUMEN



## ✓ What we'll discuss together:

- Deepwatch as a next generation MSS partner
- What we do and why it matters
- Deepwatch's outcome driven solutions
- Hands on exercises demonstrating execution and interactions with customer environments
- How Deepwatch services outcomes build upon one another

- Deepwatch managed security services
  - Managed Detection & Response
  - Managed Endpoint Detection & Response
  - · Vulnerability Management Service
  - Managed Firewalls

# Continuing **Education**

Continuing education sessions will be held in various cities across the country and at regular intervals to accommodate our future DEEP-Certified Engineers.

Receive eight CPE credits and use of digital recognition via Credly.

# ADVANCE REGISTRATION REQUIRED.

Seats are limited in each session to ensure the best experience!



#### **ABOUT DEEPWATCH**

Deepwatch delivers data-driven managed security services while extending customers' cybersecurity teams and proactively advancing their SecOps maturity. Powered by our innovative cloudnative platform, Deepwatch is trusted by leading global organizations to provide 24/7/365 managed security services.

## **CONTACT US**

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