

Fast-track into the wearables market

22.2 %

Estimated CAGR* in connected wearables market



262.5 million

Estimated total number of shipments by 2021



4G & 5G

New telecoms standards that support over-the-air device management



Make or buy?

Is wearables development part of your core business?

Got these skills in-house?



Design and engineering



UX design



Hardware manufacturing



Data analysis



Software development

Further things to consider



Feature set



Adaptability



Lifetime costs



Time to market



Manageability

Outsourcing options

1.

Buy a commercial, off-the-shelf solution (COTS)

2.

Use an Original Design Manufacturer (ODM)

3.

Use Sony's mSafety platform to build a customised solution

mSafety gives you a faster, easier way to get into the wearables business.

Learn more: <https://iot.sonymnetworkcom.com/msafety>

mSafety

*Compound Annual Growth Rate