



an IPRO company

Europe Show

27 - 29 September 2021

How to be prepared for the next regulatory Audit

abbvie



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ZyLAB – Sales Manager Information
Management

AbbVie: Who we are



Global biopharmaceutical company with >47,000 employees specializing in chronic and life-threatening conditions

- Immunology
- Oncology
- Virology
- Neuroscience
- Women's Health
- Eye Care
- Other specialty
- Aesthetics



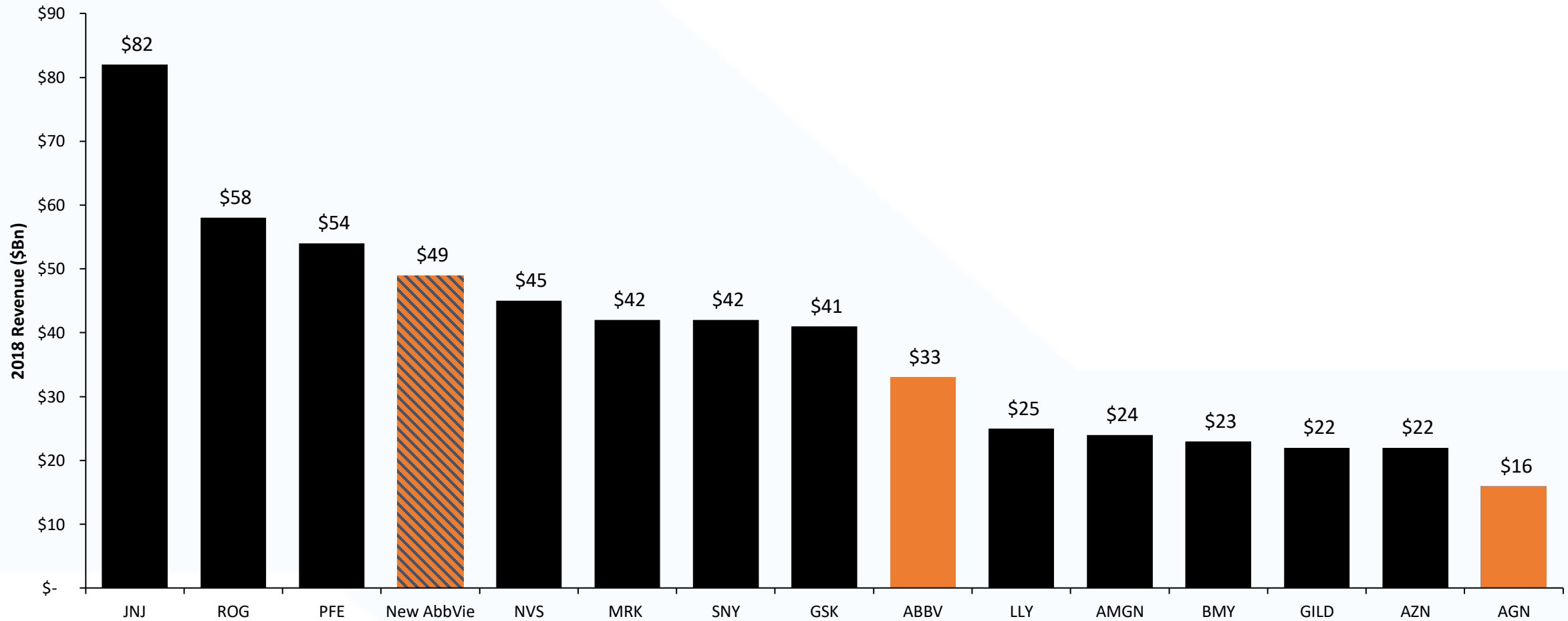
52,000,000+ patients in 175+ markets



We stay true to our vision

To be recognized as a biopharmaceutical company delivering a consistent stream of innovative medicines that solve serious health issues and have a remarkable impact on people's lives.

We are now a top four pharmaceutical company, well positioned for sustained growth



AbbVie LBE and AbbVie financial projections for AbbVie
Novartis minus Alcon for illustration, spin off completed April 2019

Operations is at the Center of AbbVie's Core Functions



R&D



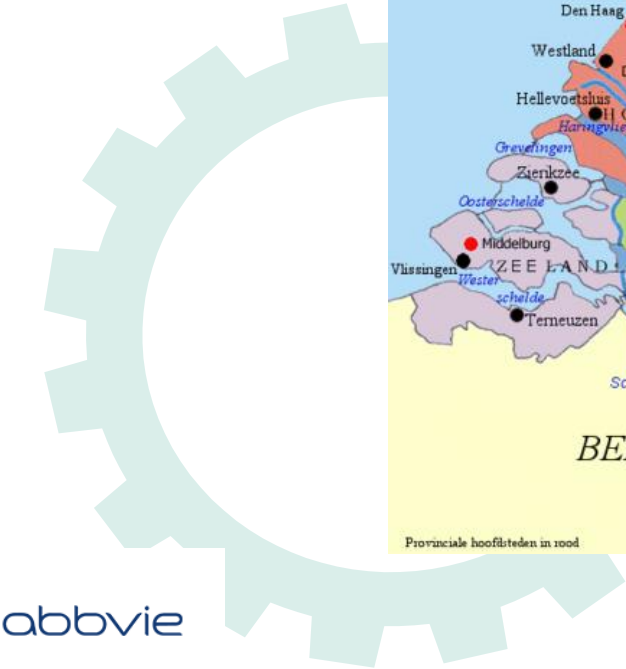
Operations



Commercial



Our Locations



AbbVie Logistics
Zwolle

UPS Venlo

UPS Roermond



AbbVie Logistics in Zwolle

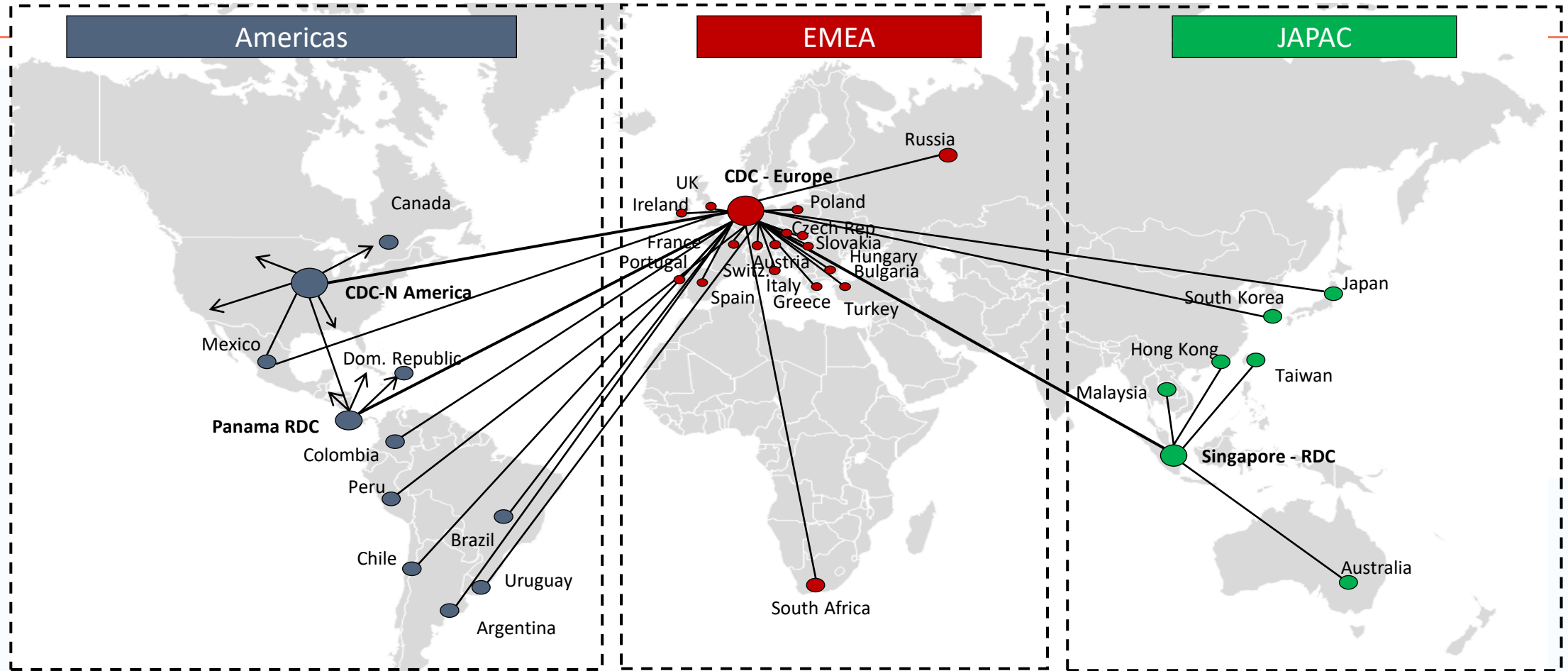


UPS Venlo
Central Distribution Center



UPS Roermond
Central Distribution Center

AbbVie Distribution Network



- Two Central Distribution Centers AP5 supplying US and Venlo, NL supplying ROW
- New Regional Distribution Center (RDC) capability in Singapore and Panama
- 47 Distribution locations serving Affiliate markets
- Direct Distribution or Direct Export to remaining Affiliate markets

VLOG by the Numbers 2020

77,838

Monthly outbound deliveries

7,114

Active SKU's supported

147

Countries served

~150

People

25

Nationalities

24

Languages spoken

18

Hedged Currencies

**DC: 4
TPM: 10**

Inventory Locations

9.3B

Total Sales (in €)

Abbie Logistics - Compliance program

AbbVie's mission:

Create an innovation-driven, patient-focused specialty biopharmaceutical company capable of achieving sustainable top-tier performance through outstanding execution and a consistent stream of innovative new medicines.

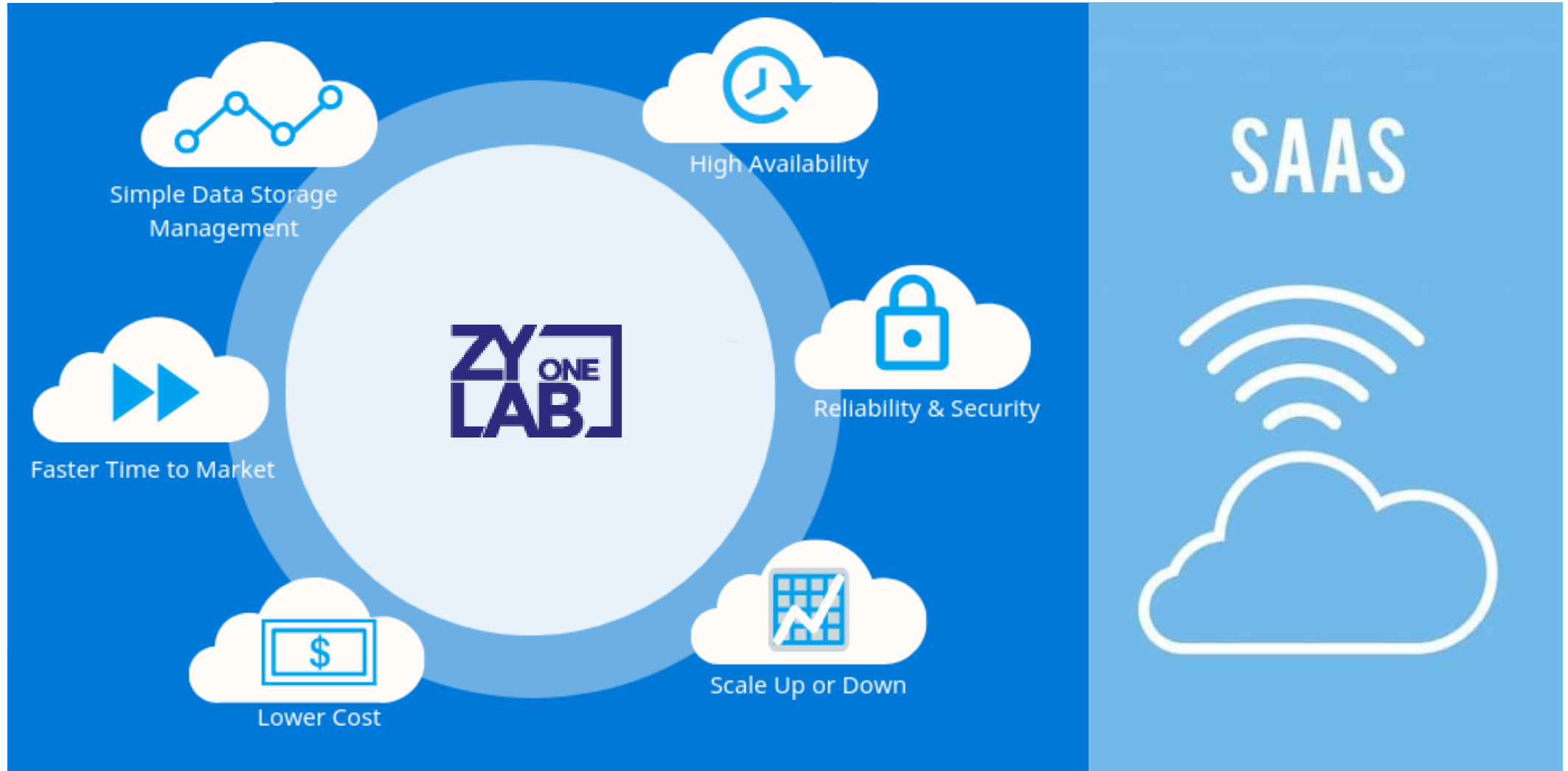
AbbVie's strategy:

AbbVie's strategy is to deliver innovative medicines and to make a remarkable impact on people's lives

Challenges in Distribution and Compliance

- Two Central Distribution Centers AP5 supplying US and Venlo, NL supplying ROW
 - New Regional Distribution Center (RDC) capability in Singapore and Panama
 - 47 Distribution locations serving Affiliate markets
 - Direct Distribution or Direct Export to remaining Affiliate markets
 - Each Country/Regio has her own set of regulations.
-
- **What are the Challenges implementing and introducing ZyLAB as central solution for Abbvie Logistics?**

From in-house on-premise solutions to SaaS



ZY LAB.] Q&A



Thank you