

# Microsoft's "old" licensing options

Up until the introduction of NCE, Microsoft have had a number of difference licencing options available to customers depending on the size of the organisation and they type of customer they are!

**Microsoft Enterprise Agreement and Microsoft Enterprise Subscription Agreement** are commitment-based Microsoft Volume Licensing agreements for commercial organizations signing a new enrolment with 500 or more users/devices that want to license Microsoft cloud services and/or on-premises software organization-wide, over a three-year period, and at the best available pricing. Enterprise enrolments include the Enterprise Enrolment, Enterprise Subscription Enrolment, and Server and Cloud Enrolment (SCE). Software Assurance is included. Microsoft can customise agreements accordingly to specific market sector legal requirements.

**Microsoft Products and Services Agreement (MPSA)** is a transactional Microsoft Volume Licensing agreement for commercial with 250 or more users/devices that want to license Microsoft cloud services and/or on-premises software as needed—with no organisation-wide commitment under a single, non-expiring agreement. Software Assurance is optional.

**NOTE:** EA, ESA and MPSA agreements can only be transacted by LSPs (Licencing Solution Provider)

**Microsoft Open License, Microsoft Open Value, and Microsoft Open Value Subscription** are Microsoft Volume Licensing agreements for organizations with 5 to 499 users/devices that want to license Microsoft cloud services and/or on-premises software. Open License is a transactional agreement for commercial, government, academic, and non-profit organizations; Software Assurance is optional. Open Value non-organization-wide is a

transactional agreement for commercial and government organizations; Software Assurance is included. Open Value organization-wide and Open Value Subscription are commitment-based agreements for commercial and government organizations; Software Assurance is included.

**Note:** As of 31st December 2021, Open will be retired and licences will need to be transacted on CSP or Open Value Subscriptions. Please see our blog for more information: [Understanding Microsoft Program changes from Open Volume Licensing to CSP with Tech Data | Newsflash \(techdatanewsflash.co.uk\)](https://techdatanewsflash.co.uk/understanding-microsoft-program-changes-from-open-volume-licensing-to-csp-with-tech-data/)

The **Microsoft Customer Agreement** is a transactional licensing agreement for commercial, government, and academic organizations with one or more users/devices seeking to fully outsource management of their cloud services through a **Cloud Solution Provider (CSP)**. The Customer Agreement under pins all Microsoft agreements and MUST be signed by all parties involved in the transaction process. CSPs offer an easy way to license the cloud services you need through the Microsoft Customer Agreement in combination with the value-added services offered by your systems integrator, hosting partner, or born-in-the-cloud reseller partner. On-premises software and Software Assurance are not available through the Microsoft Customer Agreement.