## 2021

## Greater Kalamazoo Association of REALTORS<sup>®</sup> Monthly Cumulative Sales Report September

Residential Sales	<u>2020</u> \$814,166,685	<b>2020</b> <u>units</u> 3,665	<u>2021</u> \$990,853,143	<b>2021</b> <u>units</u> 3,841
Lots and Land	\$26,752,029	313	\$44,277,167	411
Multi-Family	\$11,239,050	66	\$29,797,407	140
Commercial, Industrial and Business Opportunity	\$18,908,699	60	\$40,015,957	91
Total sales year to date	\$871,066,463	4,104	\$1,104,943,674	4,483
Year To Date Average Residential Sale Price	\$222,146		\$257,967	
Ratio Listed Price/Sale Price %	99.00%		102.00%	
Median Residential Sale Price	\$190,000		\$225,000	
YTD Number of Residential Listings Entered	4,680		4,759	
Number of Active Residential Listings at Month End	503		468	

