

2021
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
October

	<u>2020</u>	<u>2020</u> <u>units</u>	<u>2021</u>	<u>2021</u> <u>units</u>
Residential Sales	\$949,341,425	4,265	\$1,126,894,735	4,368
Lots and Land	\$32,867,909	371	\$49,191,467	447
Multi-Family	\$17,295,600	89	\$32,928,907	155
Commercial, Industrial and Business Opportunity	\$24,293,299	70	\$55,625,957	103
Total sales year to date	\$1,023,798,233	4,795	\$1,264,641,066	5,073

<u>Year To Date</u>		
Average Residential Sale Price	\$222,589	\$257,989
Ratio Listed Price/Sale Price %	101%	102%
Median Residential Sale Price	\$190,000	\$225,000

YTD Number of Residential Listings Entered	5,208	5,263
Number of Active Residential Listings at Month End	489	423

