

**2021**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**November**

	<u>2020</u>	<u>2020</u> <u>units</u>	<u>2021</u>	<u>2021</u> <u>units</u>
Residential Sales	\$1,048,454,853	4,677	\$1,243,054,312	4,836
Lots and Land	\$37,492,009	405	\$52,764,823	485
Multi-Family	\$18,802,450	97	\$35,981,707	168
Commercial, Industrial and Business Opportunity	\$27,730,299	80	\$57,238,457	110
<b>Total sales year to date</b>	<b>\$1,132,479,611</b>	<b>5,259</b>	<b>\$1,389,039,299</b>	<b>5,599</b>

<u>Year To Date</u>		
Average Residential Sale Price	\$224,173	\$257,042
Ratio Listed Price/Sale Price %	101.00%	102.00%
Median Residential Sale Price	\$190,000	\$225,000

YTD Number of Residential Listings Entered	5,553	5,666
Number of Active Residential Listings at Month End	451	349

