

**2021**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**December**

	<u>2020</u>	<u>2020</u> <u>units</u>	<u>2021</u>	<u>2021</u> <u>units</u>
Residential Sales	\$1,183,707,746	5,165	\$1,367,103,529	5,301
Lots and Land	\$40,777,509	452	\$61,636,571	520
Multi-Family	\$21,258,850	109	\$37,677,207	177
Commercial, Industrial and Business Opportunity	\$29,492,549	88	\$84,737,539	127
<b>Total sales year to date</b>	<b>\$1,275,236,654</b>	<b>5,814</b>	<b>\$1,551,154,846</b>	<b>6,125</b>

<u>Year To Date</u>	
Average Residential Sale Price	\$229,179
Ratio Listed Price/Sale Price %	102%
Median Residential Sale Price	\$192,240

	\$257,895
	102%
	\$225,000

YTD Number of Residential Listings Entered

5,873

5,935

Number of Active Residential Listings at Month End

384

266

