



## Media Kit

### Vaco by the Numbers | Firm Facts

- Year founded: 2002
- HQ: Brentwood, Tenn.
- Co-Founder & CEO – Brian Waller
- 73,000+ consultants & candidates successfully engaged
- 15,000+ clients served
- 10,000 employees
- Vaco is a premier talent solutions firm serving markets across the globe in:
  - Consulting
  - Direct Hire
  - Managed Services
  - Strategic Staffing
- Areas of expertise:
  - Technology
  - Accounting & Finance
  - Operations

- Awards & Accolades (see full listing below):
  - Named to *Inc.* magazine's list of the fastest-growing private companies every year since 2007.
  - *Forbes* list of America's Best Recruiting Firms – 2018-2021

## **ABOUT VACO**

Vaco delivers critical talent solutions to our clients by providing consulting, project resources, executive search, direct hire and strategic staffing solutions with expertise in accounting and finance, technology and operations. In addition to Vaco, our family of brands includes MorganFranklin Consulting, a methodology-driven global consulting platform; Pivot Point Consulting, a best in KLAS health care IT solutions provider; and Focus Search Partners, a retained executive search practice. Since its founding in 2002, Vaco has grown to serve more than 12,000 clients across the globe with 10,000 employees. Vaco has been named to *Inc.* magazine's list of the fastest-growing private companies for the past 15 years and was named to *Forbes'* 2018, 2019, 2020 & 2021 lists of America's Best Recruiting Firms.

## **Media Contacts**

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- Media Images (link to downloadable logos, images, photos, etc. Include on the Newsroom landing page, too)

## BIRMINGHAM

Birmingham Business Journal (BBJ), Top 100 Largest Privately Held Companies

- ▶ 2011

BBJ, "Top Forty Under 40"s

- ▶ Lindsey Tanner, 2012

BBJ, Best Places to Work, Small Company

- ▶ 2015 (#4), 2016 (#1), 2017 (#6), 2018 (#3)

BBJ, Top Employment Agencies

- ▶ 2013 (#20), 2014 (#18), 2015 (#15)

BBJ, Top Women-Owned Businesses

- ▶ 2014 (#21)

BBJ, Top Executive Search Firms

- ▶ 2015 (#1), 2016 (#1)

## CHARLOTTE

Charlotte Business Journal (CBJ), #5 "Fastest Growing Private Companies"

- ▶ 2011

Business Leader Magazine, Top 50 Entrepreneurs in Charlotte

- ▶ Pete Seeber, 2010

CBJ, "Best Places to Work" Award Winner

- ▶ 2010, 2013 (#14), 2015, 2018, 2019

Inc. 500 America's Fastest-Growing Private Companies

- ▶ 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016

Fast 50 "Fastest Growing Companies"

- ▶ 2017, 2018

## CINCINNATI

Cincinnati Business Courier, C-Suite Awards

- ▶ Steve Shoemaker, Finalist, 2017

Cincinnati Business Courier, Best Places to Work

- ▶ 2018 (Runner Up)

## HOUSTON

Houston Business Journal's Best Places to Work

- ▶ 2013, 2014, 2015, 2016, 2017, 2018

## INDIANAPOLIS

Indy Star's Top Places to Work and Top Small Company to Work For

- ▶ 2018, 2019, 2020

Top Rated Local

- ▶ 2019

## LOS ANGELES

San Fernando Valley Business Journal Women in Business Awards, Business Team of the Year

- ▶ Stephanie Keairns and Anita Shelley, finalists, 2014

Advisor/Mentor to other Women business owners at American Express CEO Boot Camp

- ▶ Frances, Moreno, 2014

Gold Stevie American Business Award for Company of the Year

- ▶ 2014

Gold Stevie Women in Business Award for Employer of the Year

- ▶ 2012

Gold Stevie Women in Business Award for Company of the Year

- ▶ 2013, 2015

Gold Stevie Women in Business Award for Woman of the Year

- ▶ 2017

Gold Stevie American Business Award for Woman of the Year

- ▶ Frances Moreno, 2018

Gold Stevie Women in Business Award for Fastest Growing Company of the Year

- ▶ 2012

Silver Stevie Women in Business Award for Female Entrepreneur of the Year

- ▶ 2017

Silver Stevie Women in Business Award for Management Team of the Year

- ▶ 2013

Silver Stevie Women in Business Award for Mentor/Coach of the Year

- ▶ Joslyn Osborn, 2019

Silver Stevie American Business Award for Company of the Year

- ▶ 2013, 2016

Silver Stevie Women in Business Award for Company of the Year

- ▶ 2014, 2016

Silver Stevie Women in Business Award for Women-Run Workplace of the Year

- ▶ 2017

Silver Stevie Women in Business Award for Workplace of the Year

- ▶ 2019

Bronze Stevie Women in Business Award for Company of the Year

- ▶ 2017

Bronze Stevie Women in Business Award for Community Involvement Program of the Year

- ▶ 2017

Bronze Stevie American Business Award for Company of the Year

- ▶ 2018, 2019

Bronze Stevie Women in Business Award for Mentor or Coach of the Year

- ▶ Frances Moreno, 2012

Bronze Stevie American Business Award for Company of the Year

- ▶ 2019

NLBWA National Latina Businesswoman Award finalist

- ▶ 2013

NLBWA Women of Excellence Award finalist

- ▶ 2014, 2016, 2017

NLBWA Latina Business Woman finalist

- ▶ 2018

LABJ Best Place to Work in Los Angeles

- ▶ 2009 (#1), 2010 (#3), 2011 (#1), 2012 (#1), 2013 (#2), 2014 (#1), 2015 (#2), 2016 (#5), 2017 (#11), 2018 (#14), 2019 (#13), 2020 (#17)

LABJ 100 Fastest Growing Private Companies

- ▶ 2009

LABJ #15 "Fastest Growing Company"

- ▶ 2009

LABJ Women's Summit & Awards, Volunteer of the Year

- ▶ Frances Moreno, 2017

LABJ Women Making a Difference Award finalist

- ▶ 2012, 2014, 2015, 2016

LABJ Women's Council & Awards

- ▶ 2018

LABJ Women's Council & Awards finalist

- ▶ Frances Moreno, 2018, 2019

LABJ Women's Council & Awards finalist

- ▶ Joslyn Osborn, 2019

Latino Business Award Finalist

- ▶ 2012, 2013, 2014, 2015, 2016

ACColade Award from the Association of Corporate Counsel (ACC) of Southern California

- ▶ 2015

Women of Color Achievement Award

- ▶ Frances Moreno, 2016

American Business Awards–Company of the Year

- ▶ 2018 (Bronze)

American Business Awards–Woman of the Year

- ▶ 2018 (Gold)

Hispanic Lifestyle's Latinas of Influence Honoree

- ▶ Frances Moreno, 2019



Ernst & Young  
Entrepreneur  
Of The Year®



## NATIONAL AWARDS

Since it's founding in 2002, Vaco has grown to serve over 40 markets around the globe and has expanded its service offerings through its Family of Brands.



## MEMPHIS

### Top Forty Under 40 Award

- ▶ Joe Fracchia, 2008

### Business TN Magazine's Fast 50 Award

- ▶ 2009

### Inside Memphis Business Power Players

- ▶ Kirk Johnston: Staffing, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019
- ▶ Cheryl Citrone: Logistics, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019
- ▶ Steve Schaeffgen: Information Technology, 2015, 2016
- ▶ Brian Prentice: Cyber Security, 2017, 2018, 2019

### Memphis Business Journal (MBJ) Superwomen in Business Honoree

- ▶ Cheryl Citrone, 2014

### Outstanding Industry Professional, Society of Female Transportation Professionals (University of Memphis Intermodal Freight Institute)

- ▶ Cheryl Citrone, 2014, 2015

### MBJ, Small Business Awards Finalist

- ▶ 2015, 2016, 2017, 2019

### MBJ, Pacesetter

- ▶ 2016, 2017, 2018

### MBJ, Executive of the Year

- ▶ Kirk Johnston, 2018

### MBJ, Best Places to Work, Finalist

- ▶ 2015, 2016, 2019

### MBJ, Best Places to Work, Winner

- ▶ 2017, 2018, 2019

### Kellogg Society, Inductee

- ▶ 2016

### Volunteer Memphis Corporate Volunteer Award

- ▶ 2017, 2018

### Southeast Transportation Workforce Center, Trailblazer Award

- ▶ Cheryl Citrone, 2017

### Southeast Transportation Workforce Center, Move the Needle Award

- ▶ 2018

### Southeast Transportation Workforce Center, Industry Professional of the Year Award

- ▶ Victoria McDaniel, 2019

### Healthier Workplace, Tennessean

- ▶ 2018, 2019

### St. Jude Corporate Challenge Top Team

- ▶ 2018

## NATION

### Inc Magazine's Fastest Growing Private Companies

- ▶ 2007 (#33), 2008 (#320), 2009 (#927), 2010 (#3305), 2011 (#3895), 2012 (#4160), 2013 (#3799), 2014 (#4871), 2015 (4669), 2016 (#4205), 2017, 2018, 2019, 2020, 2021

### Forbes List of America's Best Recruiting Firms

- ▶ 2018, 2019, 2020, 2021

### SIA Best Staffing Firms to Work For

- ▶ 2018, 2019, 2020, 2021

### SIA Fastest Growing US Staffing Firms -

- ▶ 2018

### Ernst & Young Entrepreneur of the Year

- ▶ 2007

### Best Staffing Agencies by [Digital.com](http://Digital.com)

## NASHVILLE

### Future 50

- ▶ 2005, 2006, 2007, 2008, 2009 (Hall of Fame)

### NBJ, Best Places to Work

- ▶ 2005, 2006, 2007, 2012, 2013, 2014, 2016, 2017, 2018, 2019, 2020

### NBJ, Best in Business Award, Finalist

- ▶ 2009, 2011, 2012, 2013, 2017, 2018, 2019

### NBJ, Healthiest Employer Nominee

- ▶ 2014

### NBJ, Nashville's 25 Fastest-Growing Private Companies

- ▶ 2010, 2011, 2012, 2013, 2014

### NBJ, Fast 50

- ▶ 2016, 2017, 2018, 2019

### NBJ, Corporate Giving Award

- ▶ 2016

### NBJ, Most Admired CEOs and Their Company

- ▶ 2017

### Tennessean's Hot 100 List

- ▶ 2007

### Ernst & Young Entrepreneur of the Year Award for the Southeast Region

- ▶ Jerry Bostelman-2007

### Junior League of Nashville Paragon Award

- ▶ Jessika Poirier, 2007

### Williamson County Impact Award

- ▶ Jerry Bostelman-entrepreneur division, 2008

### Top Forty Under 40 Award

- ▶ Brian Waller, 2009; Kaylee Osland, 2015

### Nashville 30 Under 30

- ▶ Jessika Poirier, 2009; Kaylee Osland, 2013; Liz Schimmer, 2016; Lindsey Morgan, 2017; Kristyn Edwards, 2017; Lynzi Loyd, 2018

### Nashville Technology Council's Blogger of the Year

- ▶ Scott Gordon, 2010

### NELA (Nashville Emerging Leader Award) Finalist

- ▶ Jessika Poirier, 2010, 2011, 2012
- ▶ Kaylee Osland, 2014, 2015

### NELA Award Winner, Human Resources

- ▶ Jessika Poirier, 2014
- ▶ Kaylee Osland, 2015

### TANS Award Nominee/Nashville Recruiting Hall of Fame

- ▶ Scott Gordon & Vaco Founders

### TANS Recruiter of the Year Finalist

- ▶ Jessika Poirier, 2012

### TANS Agency of the Year Finalist

- ▶ Jessika Poirier, 2013

### TANS Horizon Recruiter of the Year Finalist

- ▶ Kaylee Osland, 2013

### The Tennessean Top Work Places

- ▶ 2015, 2016, 2017, 2018, 2019

### Lipscomb's Business with Purpose

- ▶ 2018

### Nashville Emerging Leader Award, finalist

- ▶ Kyle Allen, 2019

### Nashville Entrepreneur Center's Intrapreneurial Company

- ▶ 2018

### Tennessean's Leadership Award

- ▶ Jerry Bostelman, 2019

## NEW JERSEY

### NJ Biz's Best Places to Work in NJ #12

- ▶ 2009

### British Airways Face-Of-Opportunity Winner

- ▶ 2010

## ORLANDO

### Orlando Business Journal (OBJ) nominated Best Places to Work

- ▶ 2010, 2011, 2012, 2014, 2015, 2017

### OBJ, Top Philanthropic Company

- ▶ 2013, 2014, 2015, 2016

### OBJ, Top Staffing Company

- ▶ 2013

### OBJ, Women Who Mean Business

- ▶ Managing Partner Denise Bennett-Walls, 2014, 2017

### Florida Trend nominated Best Companies to Work For

- ▶ 2011, 2012, 2013, 2016, 2017, 2018

### Women Achievement Award, WEC

- ▶ 2015



## ORANGE COUNTY

OC Business Journal (OCBJ), 100 Fastest Growing Private Companies

- ▶ 2014, 2015, 2016

OCBJ, Best Places to Work

- ▶ 2014, 2015, 2016, 2017

OCBJ, Excellence in Entrepreneurship Awards Nominee

- ▶ Jennifer McCasland, 2015

## PIVOT POINT CONSULTING, A VACO COMPANY

NABR, Best and Brightest Companies to Work For

- ▶ 2014, 2015, 2016, 2017

Fastest-Growing Private Company in Washington

- ▶ 2014 (#3)

Fastest-Growing Private Seattle Firm

- ▶ 2014 (#1)

One of Consulting Magazine's Seven Small Jewels Award

- ▶ 2014

Consulting Magazine's Fastest-Growing Firm

- ▶ 2015 (#4), 2018

Consulting Magazine as one of this year's Rising Stars of the Profession

- ▶ Rachel Marano

Modern Healthcare's Best Places to Work in Healthcare

- ▶ 2014, 2016, 2017, 2018

Top 3 for Best in KLAS HIT Implementation Support and Staffing

- ▶ 2015, 2016, 2017, 2018

KLAS for Epic Consulting, Select Category

- ▶ 2016 (#1)

KLAS Highest Rated Vendor, Implementation Services Select Category

- ▶ 2017

NBJ, Top 40 Under 40

- ▶ Matt Simpson, 2013

## RALEIGH

Triangle Business Journal (TBJ) FAST 50

- ▶ 2007, 2008

Business Leader Media's 2008 Healthiest Company Honoree

- ▶ 2008

Pinnacle Business Award

- ▶ 2008

Women in Business Award

- ▶ Crystal Hughes, 2008

TBJ, Top 10 Technical Staffing Companies

- ▶ 2011

Top Forty Under 40 Award

- ▶ Sid Mitchener, 2010, Troy Knight, 2011, Crystal Suazo, 2012

## RICHMOND

Alfred P. Sloan's Workplace Flexibility Award

- ▶ 2009, 2010, 2011

Alfred P. Sloan's Workplace Flexibility Honorable Mention

- ▶ 2010

Virginia Business Fantastic 50

- ▶ 2010

AWE Workplace Excellence Award Winner

- ▶ 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019

Virginia Business' Best Places to Work in Virginia

- ▶ 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019

The Cherry, Bekaert & Holland Emerging Company Award Finalist

- ▶ 2011

## SAN DIEGO

San Diego Business Journal's 3rd fastest growing privately held companies

- ▶ 2008

San Diego Business Journal's "Fastest Growing Companies"

- ▶ 2008 (#3), 2009 (#31)

San Diego Business Journal Best Places to Work

- ▶ 2014, 2015, 2020 (#16)

San Diego Business Journal 40 under 40 2020

- ▶ Chelsea Sanger

San Diego Business Journal Business Women of the Year 2020

- ▶ Chelsea Sanger

## TAMPA

TBBJ, Best Places to Work Winner

- ▶ 2014, 2015, 2016, 2017, 2018, 2019

TBBJ, Coolest Office Space

- ▶ 2013, 2019

TBBJ, Best Place's to Work finalist

- ▶ 2013, 2014, 2015, 2016, 2017, 2018, 2019

TBBJ, 30 Under 30

- ▶ 2018 (Dan Thompson)

TBBJ, Top Placement Firm

- ▶ 2014, 2015, 2016, 2017, 2018, 2019

TBBJ, Top Contract Firm

- ▶ 2014, 2015, 2016, 2017, 2018, 2019

NATIONAL AWARDS

