



## **ExamFX acquires Training Consultants, creating a comprehensive solution for insurance and securities licensing training**

Expanded product portfolio strengthens ExamFX's ability to meet professionals' training needs by accelerating learning, advancing job readiness, and enabling employment success

**LEAWOOD, Kansas. September 22, 2021** – ExamFX, an Ascend Learning, LLC brand and a leader in licensing training for the insurance and financial services industries, recently acquired Training Consultants, a recognized provider of securities licensing training with over 40 years of experience.

The acquisition creates a comprehensive solution for insurance and securities licensing training in the financial services industry, strengthening ExamFX's leadership position with proven outcomes and candidate success.

"We're very pleased about the acquisition of Training Consultants," said ExamFX General Manager, Scott Barnes. "Training Consultants is a highly-regarded brand in the industry serving capital markets, insurance, and diversified financial services segments. Incorporating Training Consultants' products will expand ExamFX's portfolio providing industry-leading learning tools and resources for all learners."

Once integrated, clients and candidates will have access to the best of both companies - which includes a new state-of-the-art learning platform, live virtual instruction, and an analytics tool that provides data visualization, predictive modeling, and actionable insights. This will further enable clients to achieve recruitment goals by accelerating candidate learning and increasing licensure success.

Will Leahy, who led Training Consultants prior to the acquisition, stated, "We're excited to join ExamFX and become a part of Ascend Learning's Safety & Security segment. The acquisition creates an unparalleled offering in securities and insurance licensing training. I'm thrilled about the value this brings to our customers and the industry."

"Training Consultants' alignment with ExamFX will create an elevated and comprehensive solution by combining expert content and learning technology," said Tim McClinton, President, Ascend Learning Safety & Security. "I'm excited about this new venture and helping financial services professionals advance their careers with our market-leading materials."

### **About Training Consultants**

Training Consultants has been successfully qualifying candidates to pass their securities exams since 1979. They offer exam-focused courses delivered through On-Demand Video, Live Webinar, In-Person Instruction, and traditional Textbook formats. Training Consultants provides enterprise-level solutions, service, and management tools to some of the largest institutions in the financial services industry.

### **About ExamFX**

ExamFX is an established leader in the development and delivery of online exam prep and continuing education training for the insurance and financial services industries. Since 1996, ExamFX has helped more than seven million candidates prepare to pass their licensing and qualification exams. Through its learning platform, ExamFX offers candidates top-rated online training, predictive analytics tools for managers, and a unique "Pass Guarantee." ExamFX is proud to be an Ascend Learning, LLC brand.

### **About Ascend Learning**

Ascend Learning, LLC is a leading provider of online educational content, software, simulation, and analytics serving students, educational institutions, and employers. With products that span the learning continuum, Ascend Learning focuses on high-growth careers in a range of industries, with a special focus on healthcare and other high-growth, licensure-driven professions. Ascend Learning products, from testing to certification, are used by frontline healthcare workers, physicians, emergency medical professionals, nurses, certified personal trainers, financial advisors, skilled trades professionals and insurance brokers

