

Inc. 2014 5000

America's
**FASTEST
GROWING
PRIVATE COMPANIES**

SEPTEMBER 2014

TOTAL SECURITY SOLUTIONS | n^o. 4602

55% THREE-YEAR GROWTH

INDUSTRY: SECURITY

2013 REVENUE: \$12.5 M EMPLOYEES: 30

CEO: JIM RICHARDS FOUNDED: 2004

FOWLerville, MI TSSBULLETPROOF.COM

Security service firm that creates and installs customized bullet-resistant systems into business environments.

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“Total Security Solutions are real pros! They did exactly what they said they would do, and their followthrough was great.”

—John Stafford, Sr. Stafford's Diamonds Dayton, Ohio

In the company's own words Total Security Solutions is a bulletproof systems manufacturer in Fowlerville, Michigan. We plan, produce, and install custom bulletproof systems that fit the design of virtually any work environment – including government, banking, healthcare, utilities, and higher education. We thrive on solving complex security problems, and we provide the most comprehensive line of bulletproof products in the industry.

TSS was founded in 2004 by John and Jim Richards, who shared a combined experience of more than 30 years in the bullet-resistant barrier industry. That experience has made us an industry leader in bulletproof barrier systems, and guides our team when we assess security risks, select materials, and craft custom bullet-resistant barrier systems to meet our customers' unique needs. While TSS has grown significantly since our inception, we have never lost touch with our foundation – highly responsive customer service.

**TOTAL
SECURITY
SOLUTIONS**

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