# Clients First BUSINESS SOLUTIONS

Clients First successfully provides, supports and implements leading Enterprise Resource Planning solutions by putting clients and their business first. By helping organizations leverage the power of an ERP solution, clients are able to gain visibility and insight, optimize their operations and rely on dedicated support. With vertical expertise in Manufacturing, MRO, Distribution and Food & Beverage industries, Clients First has been the trusted advisor for many businesses looking to drive revenue growth and improve productivity with a partner they can rely on.

# MRO CUSTOMER REFERENCE

## About Ram Aircraft, LP

RAM Aircraft, LP is a manufacturer and distributor of quality airplane products and provides professional maintenance services for owners of piston-engine aircraft. This is accomplished by providing

overhauled engines, installed on-site and shipped worldwide. RAM Aircraft provides upgrade packages and new propellers, while also producing modified parts for Cessna, Continental and Lycoming aircraft engines. RAM overhauls account for 75 % of

	2014
	Award of Excellence
ion ion ion	"Gold Award"
_	RAM AIRCRAFT L.P.
	For Participating in the FAA Asiation Maintenance Technicise Awards Program.
	8.0 E.W 20000

its business, while the remaining 25% is the wholesale distribution of remanufactured aftermarket parts. Both require an extensive tracking system. RAM makes quality their business and received

the Diamond and Gold Award for Excellence in Aviation Maintenance Technician Training from the FAA.



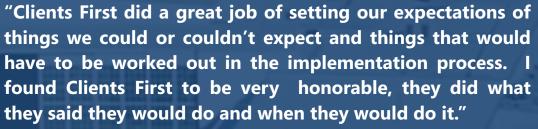
"We saw significant benefits within the first 90 days; it really enforced that we had made a good decision to go with AX and Clients First." -Brian Adamik, CEO, RAM



# CustomerSince:2000 (16 years)Expertise:Piston Engine AircraftRepairAircraft UpgradesAircraft UpgradesPMA PartsManufacturer &<br/>DistributorDistributorReplaced:Custom &<br/>SpreadsheetsSolutions:Dynamics AX &<br/>ProMRO (formerly<br/>EPM)Website:www.ramaircraft.com

NEW JERSEY • ALABAMA • FLORIDA • ILLINOIS • MINNESOTA • TENNESSEE • TEXAS

1000 Ballpark Way, Suite 315 | Arlington, TX 76011 | 800.331.8382 | Info@ClientsFirst-AX.com | ProMRO-AX.com



- Brian Adamik, CEO, RAM

# PUTTING CLIENTS AND THEIR BUSINESS FIRST

### **RAM ERP Project**

To meet Ram's high quality standards Clients First was chosen to replace their custom legacy system with Dynamics AX and with the input from the group at Ram many of the features available in ProMRO (formerly EPM) were written due to their requirements. With that input we specifically designed ProMRO for Maintenance, Repair, and Overhaul (MRO) operations. Embedded with the Dynamics AX strong financials and supply chain combined with the MRO capabilities resulted in an ERP solution that has been in use since 2001. Since most MRO companies have manufacturing and/or distribution as part of their business, creating the ProMRO module for Dynamics ensures that **Clients First can meet the demands of any client with MRO needs.** 

Replacing a custom system can be challenging. While modifications can address specific needs, you only want to introduce custom functionality when it's absolutely necessary. The team at Clients First was able to not only replace a custom system, but the Dynamics and ProMRO software implemented met or exceeded all of RAM's business needs. We can do the same for your company too. In fact, RAM has created a video for Clients First as a reference for any new prospects to view. Please visit to view the video: http://clientsfirst-ax.com/about-us/testimonials/



Microsoft Dynamics AX





CEO Brian Adamik, Mike Conti, Managing Director, & Kippi Halfin, re-enacting the implementation photo from 2000 in 2013.

**NEW JERSEY** • ALABAMA • FLORIDA • ILLINOIS • MINNESOTA • TENNESSEE • TEXAS 1000 Ballpark Way, Suite 315 | Arlington, TX 76011 | 800.331.8382 | Info@ClientsFirst-AX.com | ProMRO-AX.com