

| Stop 1  | Stop 2  | Stop 3  | Stop 4  | Stop 5   |
|---|---|---|---|--|
| SSSP1 – Square 9<br>Certified Solutions<br>Sales Professional   | SGBE – Selling<br>GlobalSearch<br>Business<br>Essentials                  | SQC – The Square<br>9 Cloud                                   | GC101 –<br>GlobalCapture<br>Basics.                                     | SCQR – Selling<br>Capture QR   |
| f you will be:  | If you will be:   | If you will be:   | If you will be:   | If you will be:  |
| elling Square 9<br>olutions                                     | Selling Business<br>Essentials  | Selling Square 9 cloud hosted soltuions.                      | Selling<br>Global Capture   | Selling capture automation   |
| Because it covers:  | Because it covers:  | Because it covers:  | Because it covers:  | Because it covers:   |
| quare 9 company,<br>roducts and<br>olutions sales<br>echniques. | Selling techniques Square 9's preconfigured Business essentials solution. | The confidentiality, integrity and availability of the cloud. | Understand the differences between on premise and cloud hosted capture. | Square 9's utility to quickly and easily generate barcode coversheets. |